**Welcome to** the 2018 *Buyer’s Guide*, a directory of manufacturers, suppliers, and service providers who specialize in fulfilling the needs of the housing and community development (HCD) industry. The *Journal of Housing and Community Development* does not endorse any product or service offered by the companies listed, but does advise that you use the *Guide* to search for vendors who are familiar with the particular needs of HCD organizations.

**Directory of Products and Services**

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**Note:** NAHRO is not responsible for errors or omissions in this Buyer’s Guide.
ACCOUNTING

**Affordable Housing Accountants Ltd.**
1513 Perry Highway
Portersville, PA 16051
PHONE: (724) 368-9800
CONTACT: Ron Miller
EMAIL: rmiller@ahaltd.net

**Aprio**
5501 Highway 280
Suite 201
Birmingham, AL 35242-6536
PHONE: (205) 991-5506
CONTACT: Kayla Harris
EMAIL: kayla.harris@aprio.com

**Baker Tilly**
10 Terrace Court
Madison, WI 53718-2004
PHONE: (848) 467-3913
CONTACT: Brian Robinson
EMAIL: brian.robinson@bakertilly.com
WEBSITE: www.bakertilly.com/housing

Baker Tilly is a full-service accounting and advisory firm whose specialized professionals assist developers, owners, managers, and affordable housing financing institutions across the nation in financing and developing quality affordable housing by structuring transactions involving low-income housing tax credits, historical rehabilitation tax credits, new markets tax credits, renewable energy tax credits and more.

**BDO PHA Finance**
1801 Market Street
Suite 1700
Philadelphia, PA 19103
PHONE: (215) 564-1900
CONTACT: Brian Alten CPA, CEO
EMAIL: balten@bdo.com
WEBSITE: www.asherco.com

**Casterline Associates**
11 Davis Road
Suite 245
Post Office Box 962
Valley Forge, PA 19482-0962
PHONE: (610) 783-6844
CONTACT: Jason Casterline CPA, CEO
EMAIL: jason@casterline.net
WEBSITE: www.casterline.net

Technical assistance and in-house training on PHA financial management; accounting services; project based reporting; financial operations assessment; and subsidy enhancement for public housing, Section 8 and capital funds.

**CliftonLarsonAllen LLP**
1966 Greenspring Drive
Timonium, MD 21093
PHONE: (410) 308-8154
EMAIL: mandy.heagy@claconnect.com

ACCOUNTING/AUDITING
CONTACT: Mandy Heagy, CPA, Principal
PHONE: (410) 308-8154

**CohnReznick**
500 East Pratt Street
Suite 200
Baltimore, MD 21202-3100
PHONE: (410) 783-4900
CONTACT: Jonette Hahn
EMAIL: jonette.hahn@cohnreznick.com

**Emphasys Software**
308 State Street
Suite 9
Petoskey, MI 49770
PHONE: (231) 347-8787
CONTACT: Greg Gagnon
EMAIL: ggagnon@emphasys-software.com
WEBSITE: www.emphasysPHA.com

For over 35 years, Emphasys Software has been providing management software and services to public housing agencies of all sizes. Emphasys products help organizations streamline daily business processes and improve productivity through automation. Our complete software suites and services include solutions for areas such as Housing Choice Vouchers, LIPH, inspections, reporting, wait list, financials, PBA/asset management, web-based technologies and information products.

**Reznick Group**
is a national accounting tax and business advisory services firm. Affordable housing real estate is a core practice of the firm.
◆ Fenton, Ewald & Associates
280 Hillside Avenue
Needham, MA 02494-1365
PHONE: (781) 444-6630
CONTACT: Teresa A. Ewald, CEO
EMAIL: office@feacpa.com

◆ Kubas Keller Associates
1719 Leon Drive
Hatfield, PA 19440
PHONE: (215) 416-6798
CONTACT: Roman Kubas
EMAIL: rkubas@verizon.net
WEBSITE: phaconsulting.com

◆ Lindsey and Company, Inc.
2302 Llama Drive
Searcy, AR 72143
PHONE: (501) 372-5324
CONTACT: John Lindsey, PHM
EMAIL: john_lindsey@lindseysoftware.com
WEBSITE: www.lindseysoftware.com
Lindsey and Company provides fee accounting, unaudited, and audited electronic submission services to entities covered under the provisions of the U.S. Department of Housing and Urban Developments (HUD) Uniform Financial Reporting Standards (UFRS) (24 CFR Part 5, Subpart H) and Public Housing Assessment Subsystem (PHAS) (24 CFR Parts 901 and 902) regulations. In addition, Lindsey offers a variety of separate but interrelated services.

◆ The Michaels Development Company
Three East Stow Road
Post Office Box 994
Marlton, NJ 08053-0994
PHONE: (856) 596-5817
EMAIL: bgreer@themichaelsorg.com

◆ Urlaub Accounting and Computer Services
Post Office Box 2663
Ada, OK 74821
PHONE: (580) 332-4802
CONTACT: Ronald Urlaub CPA, CEO
EMAIL: ronald@urlaubaccounting.com
WEBSITE: www.urlaubaccounting.com
Accounting, auditing and software services.

◆ Eide Bailly LLP
4310 17th Avenue South
Post Office Box 2545
Fargo, ND 58108-2545
PHONE: (701) 239-8500
FAX: (701) 239-8600
EMAIL: sbreuer@eidebailly.com
WEBSITE: www.eidebailly.com/ah
CONTACT: Shannon Breuer
EMAIL: sbreuer@eidebailly.com
Our affordable housing professionals can help you thrive, whether you’re an investor, syndicator, nonprofit, state or local housing agency or other. We offer a wide variety of services, including consulting, property compliance, asset management, debt restructuring, audits, the Low Income Housing Tax Credit and the Historic Tax Credit.

◆ Hawkins Ash CPAs
Post Office Box 1508
500 South 2nd Street
Suite 200
La Crosse, WI 54601
PHONE: (608) 784-7737
CONTACT: Monica M. Hauser, Partner
EMAIL: mhauser@hawkinsashcpas.com
WEBSITE: www.HawkinsAshCPAs.com
Hawkins Ash CPAs provides auditing and fee accounting services to housing authorities across the country. We can also assist with HUD reporting such as VMS and REAC submissions.

◆ Berman Hopkins Wright & LaHam, CPAs & Associates, LLP
8035 Spyglass Hill Road
Melbourne, FL 32940
PHONE: (321) 757-2020
CONTACT: Brian Nemeroff CPA, CEO
EMAIL: nemeroff@bermanhopkins.com
WEBSITE: www.bermanhopkins.com
CUSTOMER SERVICE
CONTACT: Beth Kirchner
EMAIL: kirchner@bermanhopkins.com
PHONE: (321) 757-2020
A full-service CPA firm providing expertise in auditing and special services for housing authorities, including compliance, control, fraud, forensic, and project-based asset management.
**Rector, Reeder & Lofton, P.C.**
1255 Lakes Parkway
Suite 375
Lawrenceville, GA 30043
PHONE: (770) 879-8411
CONTACT: Rhonda Nagel
EMAIL: rnagel@cpa-rrl.com
WEBSITE: www.cpa-rrl.com

**Brown Stove Works, Inc.**
Post Office Box 2490
Cleveland, TN 37320-2490
PHONE: (423) 476-6544
CONTACT: Jeff Essenburg
EMAIL: jessenburg@brownstoveworksinc.com
WEBSITE: www.brownstoveworksinc.com

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**Pioneering Technology Corp.**
2400 Skymark Avenue
Unit 7
Mississauga, ON L4W 5K5
PHONE: (905) 712-2061 EXT 104
CONTACT: Michael Quast
EMAIL: michaelquast@pioneeringtech.com
WEBSITE: www.pioneeringtech.com

Pioneering Technology is North America’s leader in innovative cooking fire prevention technology and products. Our mission is simple: To help protect people and property from the number one cause of household fire – cooking fires. We do this by engineering and bringing to market energy-smart solutions that make consumer appliances safer, more efficient and address the multi-billion-dollar problem of cooking fires. According to the National Fire Protection Association, unattended cooking is the number one cause of household fire and fire injuries in North America.

**Whirlpool Corporation**
414 North Peters Road
Knoxville, TN 37922
PHONE: (865) 470-5088
CONTACT: Kristi Griffeth
EMAIL: Kristi_L_Griffeth@whirlpool.com
WEBSITE: www.whirlpool.com

Whirlpool Corporation is the world’s largest manufacturer of home appliances, supplying housing authorities, non-profits and various government agencies across the country with quality home appliances!
ARCHITECTURE AND ENGINEERING SERVICES

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Owings Mills, MD 21117
PHONE: (800) 733-0660
CONTACT: Matthew Munter
EMAIL: mmunter@emgcorp.com
WEBSITE: www.emgcorp.com

EMG is a professional service consulting firm providing comprehensive architectural, engineering, energy, and environmental solutions. Our team includes 550 building professionals nationwide, including Registered Architects, Professional Engineers, Certified Energy Managers, Environmental Professionals, Building Systems Consultants, and Code Compliance Experts.

◆ Forum Architects, LLC
122 Michigan Street
Suite 200
South Bend, IN 46601
PHONE: (574) 233-2119
EMAIL: whentschel@forumarchitectsllc.com
WEBSITE: www.forumarchitectsllc.com

CUSTOMER SERVICE
CONTACT: Andrew Gronkowski
EMAIL: agrontkowski@forumarchitectsllc.com
PHONE: (574) 233-2119

Forum Architecture & Interior Design
237 S. Westmonte Drive
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Altamonte Springs, FL 32714
PHONE: (407) 830-1400
WEBSITE: www.forumarchitecture.com

◆ Perez, A Professional Corporation
317 Burgundy Street
Suite 3
New Orleans, LA 70112
PHONE: (504) 584-5100
EMAIL: malexander@e-perez.com
WEBSITE: www.e-perez.com

Founded in 1940, Perez has grown into a national company with international reach. We are a 100 percent woman-owned and minority-owned, multidisciplinary firm providing a full range of in-house services including architecture, design build, construction, landscape architecture, planning, interior design, and real estate development. Our depth of service offerings is complemented by 10 national offices on the Gulf Coast, West Coast, East Coast and Midwest, and a diverse portfolio of experience, which spans nearly every building and project type imaginable.

◆ SGB Architects, LLC
1935 Airline Drive
Suite 200
Bossier City, LA 71112
PHONE: (318) 226-1404
CONTACT: Arthur J. Schuldt, Jr., CEO
EMAIL: arl@sgba.com
WEBSITE: www.sgba.com

SGB Architects, LLC has been designing affordable housing for public housing authorities across the country since 1982. Our program expertise includes mixed-finance, RAD and LIHTC.

◆ Sherman-Carter-Barnhart Architects, PSC
2405 Harrodsburg Road
Lexington, KY 40504-3329
PHONE: (859) 224-1351
CONTACT: Newby Walters
EMAIL: nwalters@scbarchitects.com

BUILDING PRODUCTS

◆ Johnson Controls, Inc.
507 East Michigan Street
Milwaukee, WI 53202
PHONE: (763) 227-7709
CONTACT: Mary Fox
EMAIL: mary.p.fox@jci.com
WEBSITE: www.johnsoncontrols.com

Johnson Controls has a team 100 percent dedicated to public and affordable housing. Our team helps clients improve and modernize buildings, implement green and sustainable programs, reduce carbon footprints, and improve the safety and comfort of residents’ homes. Programs can be implemented through Energy Performance Contracting and other innovative financial programs requiring little to no capital investment.
Mohawk Industries
160 South Industrial Boulevard
Calhoun, GA 30701
PHONE: (314) 250-2503
CONTACT: Paul Woolverton
EMAIL: paul_e_woolverton@mohawkind.com
WEBSITE: www.portico.mohawkflooring.com

Mohawk Industries is the leading global flooring manufacturer that creates products to enhance residential and commercial spaces around the world. Mohawk’s vertically integrated manufacturing and distribution processes provide competitive advantages in the production of carpet, rugs, ceramic tile, laminate, wood, stone and vinyl flooring. Our industry-leading innovation has yielded products and technologies that differentiate our brands in the marketplace and satisfy all remodeling and new construction requirements. Our brands are among the most recognized in the industry and include American Olean, Daltile, Durkan, Karastan, Marazzi, Mohawk, Mohawk Group, Pergo, Portico, Unilin, Quick-Step and IVC.
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Brooks-Jeffrey Marketing, Inc.
19 Medical Plaza
Mountain Home, AR 72653
PHONE: (800) 506-8064
EMAIL: jej@bjmweb.com
CONTACT: Shannon Brooks, President
EMAIL: shannon@bjmweb.com
PHONE: (870) 425-8064

Brooks Jeffrey Marketing, Inc. is a women-owned, full-service multimedia marketing, website and digital design firm, headquartered in Mountain Home, Arkansas. Founded in 1984, the firm has built a solid reputation for national award-winning, results-driven communication solutions. Brooks Jeffrey's experience with website development and digital marketing began in 1996. The firm currently provides website services for Housing Authority clients across the United States.

Brooks Jeffrey's talented team of artists, writers, designers and web programmers has created hundreds of successful web solutions including custom solutions specifically to address the needs of Housing Authorities. Mobile-friendly, responsive website designs with interactive property maps, online forms, notifications to subscribers via text and/or email, social media integration, password-protected HA staff portals and easy-update Content Management Systems (CMS) allow you to provide information, tools and resources 24/7 to your housing authority clients, staff and the public.

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Contact us to view demo websites, work examples and references.

Designing Success
700 W Hillsboro Boulevard
Suite 3-205
Deerfield Beach, FL 33441-1618
PHONE: (954) 457-3330
EMAIL: sam@designingsuccess.us
WEBSITE: www.designingsuccess.us

Designing Success developed and markets Tracking At-A-Glance® (TAAG), a user-friendly, web-based case management and performance tracking software program. We help track your clients from recruitment through program completion. TAAG is used to track housing programs like FSS, HOPE VI, Moving to Work, and ROSS. We offer a Grant Module, where Housing Authorities can create their grants and track actual against projected goals and milestones. We have developed a relocation module that automatically calculates Replacement Housing Payment (RHP) under the URA and Section 104(d). We were recently endorsed by the American Association of Service Coordinators for tracking their members’ Family Self-Sufficiency Programs.
Emphasys Software
308 State Street
Suite 9
Petoskey, MI 49770
PHONE: (231) 347-8787
CONTACT: Greg Gagnon
EMAIL: ggagnon@emphasys-software.com
WEBSITE: www.emphasysPHA.com
For over 35 years, Emphasys Software has been providing management software and services to public housing agencies of all sizes. Emphasys™ products help organizations streamline daily business processes and improve productivity through automation. Our complete software suites and services include solutions for areas such as Housing Choice Vouchers, LIPH, inspections, reporting, wait list, financials, PBA/asset management, web-based technologies and information products.

GoSection8.com
5000 T-Rex Avenue
Suite 150
Boca Raton, FL 33431
PHONE: (561) 362-1099
CONTACT: Dominic Muttillo, CEO
EMAIL: dominic@gosection8.com
WEBSITE: www.gosection8.com
Since GoSection 8’s inception in 2004, our Rent Reasonable, web-based software has performed more than one million certifications. GoSection 8 also supplies comparable data and a landlord listing service and housing locator.

Housing Data Systems, Inc.
Post Office Box 883
West Salem, WI 54669-0883
PHONE: (608) 786-2366 EXT 101
EMAIL: richw@housingdatasystems.com
WEBSITE: www.housingdatasystems.com
HDS offers a suite of integrated software modules and personalized services for the subsidized housing industry. HDS is currently used at over 400 housing authorities. Our commitment to providing our clients hands-on customer service is what sets HDS apart from the competition. Years of experience have taught us that members of the subsidized housing industry encounter unique obstacles on the road to success, and software alone cannot overcome them all. We pride ourselves on meeting this challenge by applying customized care for each client. With HDS, you get a personal touch that is unmatched in the industry.

Lindsey and Company, Inc.
2302 Llama Drive
Searcy, AR 72143
PHONE: (501) 372-5324
CONTACT: John Lindsey, PHM
EMAIL: john_lindsey@lindseysoftware.com
WEBSITE: www.lindseysoftware.com
Lindsey Software Systems offers housing management and accounting software to the public housing industry. Our software system features 21 fully integrated modules to handle all aspects of tenant management and processing, accounting, asset management, inspection and reporting.

McCright & Associates, LLC
928 McCallie Avenue
Chattanooga, TN 37403
PHONE: (423) 267-1300
CONTACT: Stan McCright, CEO
EMAIL: sales@mccright.com
WEBSITE: www.mccright.com
A leader in the industry for 30+ years focused on delivering quality HQS, pre-REAC, and UPCV-v inspections and program management services to PHAs throughout the nation. Proprietary software allows for data integration into agency software on multiple platforms. A user-friendly web portal provides same hour information to all participants via mobile, desktop and IOS or Android enabled devices. Training, transition services, and audit reviews are areas of expertise. The firm is a Woman-Owned and Veteran-Owned business and a Section 3 compliant company.

MRI Software
28925 Fountain Parkway
Solan, OH 44139
PHONE: 1-(800) 321-8770
WEBSITE: www.mrisoftware.com
Founded in 1971, MRI Software provides innovative software applications and hosted solutions for the housing market. MRI’s comprehensive and flexible technology platform, coupled with our open and connected ecosystem and extensive partner network, offers PHAs to ability to choose the software that best meets their needs now, while having the freedom to change solutions as needs evolve.
Northgate Public Services
16304 Wilson Creek Ct
Chesterfield, MO 63005-4564
PHONE: (317) 855-3006
CONTACT: Jeff Du Manoir
EMAIL: jeffdu.manoir@northgate-is.com

RealPage, Inc.
2201 Lakeside Blvd
 Richardson, TX 75082
PHONE: (972) 820-3000
EMAIL: sales@realpage.com
WEBSITE: www.realpage.com
RealPage is a leading global provider of software and data analytics to the real estate industry. Clients use its platform to improve operating performance and increase capital returns. Founded in 1998 and headquartered in Richardson, Texas, RealPage currently serves more than 12,400 clients worldwide from offices in North America, Europe and Asia. For more information about the company, visit http://www.realpage.com.

SACS Software
1949 Cherokee Road
Alexander City, AL 35010-3456
PHONE: (888) 897-4012
FAX: (256) 329-0185
EMAIL: sales@sacssoftware.com
WEBSITE: www.sacssoftware.com
SALES
CONTACT: Dale Jones
EMAIL: dale@sacssoftware.com
SACS Software offers a complete software solution for Housing Authorities. Our products are fully integrated and include solutions for Public Housing, Section 8, Multifamily, Rural Development, Tax Credit, and more. Mobile applications are available for Work Orders, Inspections, Excess Utilities, Inventory, Occupant Inquiry, and Time Clock. Web applications are available for online applications, along with portals for applicants, tenants, landlords, and employees. All of our applications integrate with our easy to use paperless document management system.

Yardi Systems
430 South Fairview Avenue
Goleta, CA 93117
PHONE: (805) 699-2040 EXT 239
CONTACT: Kris Panks
EMAIL: kris.panks@yardi.com
WEBSITE: www.yardi.com
SALES
CONTACT: Jay McWhinney, CEO
EMAIL: jay.mcwhinney@yardi.com
PHONE: (630) 516-3635
Yardi Voyager PHA software is a comprehensive solution for subsidized housing that integrates compliance, accounting, and property management in a single, centralized database. The browser-based system guides you through regulatory procedures, automates workflows, and eliminates redundant data entry which increases staff productivity, improves operational efficiency, and helps reduce costs.
CONSULTANTS

◆ Applied Real Estate Analysis, Inc.
914 South Wabash Avenue
Chicago, IL 60605
PHONE: (312) 461-9332
EMAIL: mmitchell@areainc.net
Applied Real Estate Analysis (AREA), Inc., is a multidisciplinary real estate consulting firm offering a wide range of professional consulting services and expertise to its clients. Prime among the services offered are: community development and revitalization strategy design and evaluation; housing program planning and design; fiscal and economic impact studies; transportation-related analysis; site-specific market and financial feasibility analysis; land management, real estate portfolio evaluation; and flat rent studies. AREA’s senior staff has conducted research, analysis and program policy development for public and private sector clients throughout the United States. Our clients include developers, commercial and service firms, government agencies at all levels, and other profit and not-for-profit organizations.

◆ CDM Smith
1600 2nd Avenue SW
Suite 27
Minot, ND 58701
PHONE: (701) 837-5813
EMAIL: irwinrl@cdmsmith.com
Under Control® CDM Smith provides lasting, integrated solutions that help communities plan for and recover from disasters worldwide, working with both private and public clients. Our emergency and disaster management capabilities can tap into more than 5,000 employees in diverse professions, working from more than 120 offices worldwide. As a full-service engineering and construction firm with award-winning program management experience, we are known for our exceptional client service, quality results and enduring value across the project life cycle. Our professionals are here to help your community become more resilient and to implement your disaster recovery efforts.

◆ CVR Associates, Inc.
2309 S. MacDill Avenue
Suite 200
Tampa, FL 33629
PHONE: (813) 223-3100
CONTACT: Fradique A. Rocha
EMAIL: cvr@cvrassociates.com
WEBSITE: www.cvrassociates.com
CVR Associates is a full-service management consulting firm specializing in providing management solutions to affordable housing programs. Our professional staff includes former executive directors and senior level staff of PHAs, comptrollers, CPAs, attorneys, urban planners, architects, engineers, property appraisers, construction managers and information systems specialists, whose backgrounds provide us the insight to assess program and agency-wide operations holistically. This multi-disciplinary approach ensures CVR clients receive creative, yet practical, solutions that are grounded in the realities of the current affordable housing methods to assess operations and provide solutions to our clients that ensure program compliance with HUD regulations. We specialize in providing management solutions for affordable housing programs, including Housing Choice Voucher program, mixed-finance development, modernization and capital funds, and public housing. Services include technical assistance, program management, strategic planning, operational assessments, process improvement, training, construction management, improved asset management practices and technology solutions.

◆ Contractor Compliance & Monitoring
635 Mariners Island Boulevard
Suite 200
San Mateo, CA 94404
PHONE: (650) 522-4403
CONTACT: Deborah Wilder
EMAIL: dwilder@ccmilcp.com
WEBSITE: www.ccmilcp.com
Contractor Compliance and Monitoring Inc. (CCMI) provides prevailing wage assistance and labor compliance consulting to agencies, developers and contractors throughout the country. We are well versed on State as well as federal (Davis-Bacon) prevailing wage requirements.
DL Morgan & Associates
2400 Hyde Park Street
Sarasota, FL 34239
PHONE: (941) 355-5912
EMAIL: dlmorgan1127@att.net
WEBSITE: www.dlmorganandassociates.com

CUSTOMER SERVICE:
CONTACT: David Morgan
EMAIL: davelmorgan@hotmail.com
PHONE: (941) 925-6403

Providing technical assistance, consultation, program assessments, file reviews and training on an array of subjects in assisted housing programs.

Du & Associates Inc.
7501 Wisconsin Avenue
Suite 705E
Bethesda, MD 20814
PHONE: (301) 913-9628
EMAIL: lucie.du@duassoc.com

A professional consulting firm, founded in 1996, that provides asset management, underwriting, legislative and other consulting services to the affordable housing industry.

EMG
10461 Mill Run Circle
Owings Mills, MD 21117
PHONE: (800) 733-0660
CONTACT: Matthew Munter
EMAIL: mmunter@emgcorp.com
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A nationwide, non-profit membership organization that serves as a legal resource to local housing and redevelopment agencies and their counsel. HDLI provides a wide variety of services in support of its members including period publications, legal educational conferences, on-site training, one-on-one legal counseling and assistance, useful form documents and policies, an active list serve and amicus curia appearances.

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TDA is a national, technical assistance and training provider that provides professional services, develops training curricula, and delivers workshops related to affordable housing and community development programs and activities as well as organizational, professional, and board development services.

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CONTACT: Bob Williams
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Pepper’s Affordable Housing & Community Development Group consists of lawyers who practice exclusively in the field of public/private affordable housing, including development, finance, and regulation. The Group is led by attorneys who have extensive experience in the varied legal disciplines necessary to successfully counsel clients in affordable housing development and operations, and to address statutory and regulatory concerns. Our affordable housing lawyers are utilized in almost every state in the nation, as well as in Puerto Rico and the U.S. Virgin Islands, and several have served with HUD and the nation’s most respected housing authorities. These attorneys combine their skills to assist public housing agencies, national and local nonprofit entities, lenders, mortgage and investment bankers, managers, contractors, underwriters, developers, and mortgage insurance companies. They have earned the experience necessary to advise clients in complex financing and development techniques and the federal guidelines by which they are governed.

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