

2022 NAHRO BUYER'S GUIDE

Our annual directory of manufacturers, suppliers and service providers specializing in housing and community development.





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Executive Director
Hagerstown Housing Authority



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Welcome to the 2022 Buyer's Guide, a directory of manufacturers, suppliers and service providers who specialize in fulfilling the needs of the housing and community development (HCD) industry. NAHRO does not endorse any product or service offered by the companies listed, but does advise that you use the guide to search for vendors who are familiar with the particular needs of HCD organizations.

NOTE: NAHRO is not responsible for errors or omissions in this Buyer's Guide.

Advertisers in this issue are listed in **ORANGE TYPE**.

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ACCOUNTING

Aprio

5501 Highway 280
Suite 201
Birmingham, AL 35242

WEBSITE: www.aprio.com

Barrale Renshaw CPAs and Advisors LLC

6200 Chippewa St.
Saint Louis, MO 63109

PHONE: (314)-726-3308

FAX: (314) 725-6308

CONTACT: Louis Barrale

EMAIL: lou.barrale@brskcpa.com

WEBSITE: www.barrale-renshaw.com

Barrale Renshaw Sailor Khan LLC is a full-service CPA firm located in St. Louis that has specialized in public housing authority auditing since 1984. The firm is licensed in five states and practices in the Midwest and Southern regions of the United States. The current staff has close to a half century of combined experience in public housing authority auditing with Barrale Renshaw Sailor Khan alone. We offer outstanding value for your PHA auditing needs.

BDO PHA Finance

1801 Market St.
Suite 1700
Philadelphia, PA 19103

PHONE: (215) 564-1900

CONTACT: Brian Alten CPA, CEO

EMAIL: balten@bdo.com

WEBSITE: www.asherco.com

Emphasys Software

308 State St.
Suite 9
Petoskey, MI 49770

PHONE: (231) 347-8787

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EMAIL: ggagnon@emphasys-software.com

WEBSITE: www.emphasysPHA.com

For over 35 years, Emphasys Software has been providing management software and services to public housing agencies of all

sizes. Emphasys products help organizations streamline daily business processes and improve productivity through automation. Our complete software suites and services include solutions for areas such as Housing Choice Vouchers, LIPH, inspections, reporting, wait list, financials, PBA/asset management, web-based technologies and information products.

Fenton, Ewald & Associates

280 Hillside Ave.
Needham, MA 02494

PHONE: (781) 444-6630

CONTACT: Teresa A. Ewald, CEO

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Kubas Keller Associates

1719 Leon Dr.
Hatfield, PA 19440

PHONE: (215) 416-6798

CONTACT: Roman Kubas

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WEBSITE: www.phaconsulting.com

Loucks & Schwartz

P.O. Box 501
Nappanee, IN 46550

PHONE: (574) 773-2321

EMAIL: rick@louckscpas.com

The Michaels Development Company

2 Cooper St.
Camden, NJ 08102

PHONE: (856) 596-5817

EMAIL: bgreer@themichaelsorg.com

Urlaub Accounting and Computer Services

P.O. Box 2663
Ada, OK 74821

PHONE: (580) 332-4802

CONTACT: Ronald Urlaub CPA, CEO

EMAIL: ronald@urlaubaccounting.com

WEBSITE: www.urlaubaccounting.com

ACCOUNTING/AUDITING

Berman Hopkins Wright & LaHam, CPAs & Associates LLP

8035 Spyglass Hill Road
Melbourne, FL 32940

PHONE: (321) 757-2020

CONTACT: Brian Nemeroff, CPA, CEO

EMAIL: nemeroff@bermanhopkins.com

WEBSITE: www.bermanhopkins.com

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PHONE: (321) 757-2020

A full-service CPA firm providing expertise in auditing and special services for housing authorities, including compliance, control, fraud, forensic and project-based asset management.

Eide Bailly LLP

4310 17th Ave. S
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Fargo, ND 58108

PHONE: (701) 239-8500

FAX: (701) 239-8600

CONTACT: Shannon Breuer

EMAIL: sbreuer@eidebailly.com

WEBSITE: www.eidebailly.com/ah

Our affordable housing professionals can help you thrive, whether you're an investor, syndicator, nonprofit, state or local housing agency, or other. We offer a wide variety of services, including consulting, property compliance, asset management, debt restructuring, audits, the Low Income Housing Tax Credit and the Historic Tax Credit.

Hawkins Ash CPAs

P.O. Box 1508
500 S. Second St.
Suite 200
La Crosse, WI 54601

PHONE: (608) 784-7737

CONTACT: Angie Campbell

EMAIL: acampbell@hawkinsashcpas.com

WEBSITE: www.HawkinsAshCPAs.com

Hawkins Ash CPAs provides auditing and fee accounting services to housing



authorities across the country. We can also assist with HUD reporting such as VMS and REAC submissions.

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P.O. Box 2490
Cleveland, TN 37320

PHONE: (423) 476-6544
CONTACT: Jeff Essenburg
EMAIL: jessenburg@brownstoveworksinc.com
WEBSITE: www.brownstoveworksinc.com

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St. Charles, IL 60174

PHONE: (630) 779-9017
CONTACT: Nick Ernst
EMAIL: nick@snap.parts
WEBSITE: www.snap.parts

ARCHITECTURE AND ENGINEERING SERVICES

Forum Architects LLC

122 Michigan St.
Suite 200
South Bend, IN 46601

PHONE: (574) 233-2119
CONTACT: Andrew Grontkowski
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WEBSITE: www.forumarchitectsllc.com

SGB Architects LLC

1935 Airline Drive
Suite 200
Bossier City, LA 71112

PHONE: (318) 226-1404
CONTACT: Arthur J. Schuldt, Jr., CEO
EMAIL: art@sgba.com
WEBSITE: www.sgba.com

SGB Architects LLC has been designing affordable housing for public housing authorities across the country since 1982. Our program expertise includes mixed-finance, RAD and LIHTC.

Sherman-Carter-Barnhart Architects, PSC

2405 Harrodsburg Road
Lexington, KY 40504-3329

PHONE: (859) 224-1351
CONTACT: Newby Walters
EMAIL: nwalters@scbarchitects.com

BUILDING PRODUCTS

Johnson Controls Inc.

507 E. Michigan St.
Milwaukee, WI 53202

PHONE: (763) 227-7709
CONTACT: Mary Fox
EMAIL: mary.p.fox@jci.com
WEBSITE: www.johnsoncontrols.com

Johnson Controls has a team 100% dedicated to public and affordable housing. Our team helps clients improve and modernize buildings, implement green and sustainable programs, reduce carbon footprints, and improve the safety and comfort of residents' homes. Programs can be implemented through Energy Performance Contracting and other innovative financial programs requiring little to no capital investment.

Avero Advisors

512 W. Broadway Ave.
Maryville, TN 37801

PHONE: (440) 991-6628
CONTACT: Abhijit Verekar
EMAIL: av@averoadvisors.com
WEBSITE: www.averoadvisors.com

When systems like Emphasys Elite, Yardi, and other leading Public Housing Authority (PHA) software are adequately integrated, they can streamline processes, optimize workflows between departments, and create continuity between other enterprise systems within your organization. However, many times Public Housing Authorities struggle with fully integrating and maintaining this highly customizable housing software due to poor vendor support, lack of experienced technical staff, resources, or existing complex and broken organizational processes.

Avèro Advisors has partnered with numerous Public Housing Authorities across the nation to either optimize existing housing software or guide agencies through finding the right system that fits their organizational needs. With years of experience working in the PHA industry, Avèro has become a primary liaison with organizations, Emphasys, or other leading PHA software vendors. As a liaison or Project Manager, Avèro ensures that all processes are optimized, requirements documented, and vendor relationships and support managed to maximize the system's value and achieve your mission.

Whether your Public Housing Authority is large or small, Avèro curates tailor-made solutions that have been expertly assessed, documented, and strategically organized to become part of your long-term IT strategy and team. Avèro creates trusted client partnerships that cultivate success in not only their organizations but communities.

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COMPUTER SOFTWARE AND SERVICES

Brooks-Jeffrey Marketing Inc.

19 Medical Plaza
Mountain Home, AR 72653

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CONTACT: Shannon Brooks, President

EMAIL: shannon@bjmweb.com

PHONE: (870) 425-8064

CONTACT: Jodie Elizabeth Jeffrey, Vice President

EMAIL: jej@bjmweb.com

PHONE: (800) 506-8064

Brooks Jeffrey Marketing Inc. is a women-owned, full-service multimedia marketing, website and digital design firm, headquartered in Mountain Home, Arkansas. Founded in 1984, the firm has built a solid reputation for national award-winning, results-driven communication solutions. Brooks Jeffrey's experience with website development and digital marketing began in 1996. The firm currently provides website services for housing authority clients across the United States. Brooks Jeffrey's talented team of artists, writers, designers and web programmers has created hundreds of successful web solutions including custom solutions specifically to address the needs of housing authorities. Mobile-friendly, responsive website designs with interactive property maps, online forms, notifications to subscribers via text and/or email, social media integration, password-protected HA staff portals and easy-update content management systems (CMS) allow you to provide information, tools and resources 24/7 to your housing authority clients, staff and the public. Brooks Jeffrey can also assist with logos, branding and printed materials to provide a professional, integrated marketing strategy for your housing authority. Contact us to view demo websites, work examples and references.

Cremsen, Inc

P.O. Box 87122
Canton, MI 48188

PHONE: (734) 725-0338

CONTACT: Adnan Naqvi, CEO

EMAIL: ceo@cremsen.com

WEBSITE: www.cremsen.com

Cremsen provides secure cloud-based (SaaS) digital signage solution to manage your display devices, zones, contents, creative and schedules.

Cremsen offers a maximum of creative possibilities and a wealth of tools to build and transport fascinating, attractive and convincing brand messages with the highest quality level. At Cremsen, we specialize in smart innovative display technology. Ranging from single screen digital signs, video walls, to interactive touchscreen and voice assist displays.

Designing Success

433 Plaza Real
Suite 275
Boca Raton, FL 33432

PHONE: (954) 457-3330

EMAIL: sam@designingsuccess.us

WEBSITE: www.designingsuccess.us

Designing Success developed and markets Tracking At-A-Glance® (TAAG), a user-friendly, web-based case management and performance tracking software. We track residents from recruitment to program completion for programs like Jobs Plus, ROSS, FSS, Choice Neighborhoods, and others. TAAG features custom reports and exports that automatically track HUD's required data elements these programs. Some notable features of TAAG include texting, digital signing, and interfaces with housing software vendors. TAAG also offers a Grant Module where housing authorities can create their grants and track actual against projected goals and milestones.

DynaTouch Corporation

9901 Broadway
Suite 115
San Antonio, TX 78217

PHONE: (210) 828-8343

CONTACT: Paul Stahl

EMAIL: Paul.Stahl@dynamatouch.com

WEBSITE: www.dynamatouch.com

DynaTouch is a technology integrator and developer, specializing in secure, self-service kiosk solutions. Built from the ground up for Public Housing Authorities, our PHA OneStop Resident Self-Service Kiosks are tailored to the specific community needs of each PHA, with our expert team of professionals working alongside them every step of the way. Our COVID-19 Response Technology allows you to continue safe and effective operation of your housing programs while assisting and protecting your residents, applicants, and employees. The kiosk's document management functions minimize the handling of paperwork and allow residents to fill out and sign digital applications, scan and upload recertifications, access online payments, and submit maintenance requests—all from a one-stop self-service customer kiosk. PHA OneStop Resident Self-Service Kiosk will reduce employee time dedicated to appointments, provide access to affordable housing assistance for those in need, and provide secure, contactless digital document collection.

Emphasys Software

1200 SW 145th Ave.
Suite 301
Pembroke Pines, FL 33027

PHONE: (800) 968-6884

CONTACT: Josh Beaver

EMAIL: sales@emphasys-software.com

WEBSITE: www.emphasysPHA.com

For over 35 years, Emphasys Software has been providing management software and services to public housing agencies of all sizes. Emphasys products help organizations streamline daily business processes and improve productivity through automation. Our complete software suites and services include



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solutions for areas such as Housing Choice Vouchers, LIPH, inspections, reporting, wait list, financial, PBA / asset management, web-based technologies and information products.

GoSection8.com

5000 T-Rex Ave.
Suite 150
Boca Raton, FL 33431

PHONE: (561) 362-1099
CONTACT: Dominic Muttillio, CEO
EMAIL: dominic@gosection8.com
WEBSITE: www.gosection8.com

Since GoSection 8's inception in 2004, our Rent Reasonable, web-based software has performed more than one million certifications. GoSection 8 also supplies comparable data and a landlord listing service and housing locator.

McCright & Associates LLC

928 McCallie Ave.
Chattanooga, TN 37403

PHONE: (423) 267-1300
CONTACT: Stan McCright, CEO
EMAIL: sales@mccright.com
WEBSITE: www.mccright.com

A leader in the industry for 30+ years focused on delivering quality HQS, pre-REAC, and UPCS-V inspections and program management services to PHAs throughout the nation. Proprietary software allows for data integration into agency software on multiple platforms. A user-friendly web portal provides same hour information to all participants via mobile, desktop and IOS- or Android-enabled devices. Training, transition services and audit reviews are areas of expertise. The firm is a woman-owned and veteran-owned business and a Section 3-compliant company.

MRI Software

28925 Fountain Parkway
Solon, OH 44139

PHONE: 1 (800) 321-8770
CONTACT: Jennifer Kelly
EMAIL: jennifer.kelly@mrsoftware.com
WEBSITE: www.mrisoftware.com

MRI's industry-best software for managing a variety of funding programs for public housing authorities and city and state housing agencies, including HCV, MTW and RAD, takes the complication out of compliance and enhances operational efficiency. Our innovative solutions include self-service assistance portals, online application collection, resident screening, automated resident communications, PIC management and free accounting services.

NEC Software Solutions

300 Tri State International
Suite 150
Lincolnshire, IL 60069

PHONE: (636) 368-6451
CONTACT: Jeff du Manoir
EMAIL: jeffdu.manoir@necsws.com
WEBSITE: www.necsws.com

NEC Software Solutions (formerly Northgate Public Services) provides Housing Software around the world for customers from small, to over 140,000 units. Our NEC Housing solution is a web-based and modular solution covering the end-to-end the provision and management of Housing, from assessing household needs, through matching, and waitlisting, rental and administration, subsidy entitlement, arrears management, all complemented by the asset-based modules including repairs, planned maintenance and capital works and lifecycle management. Our solutions bring people, properties and organizations together into a single system, letting you manage and report on the critical intersection. Our solutions bring efficiency, and compliance, through workflows and wizards, advanced role-based security, an intuitive interface that runs across devices, and web browsers. Visual Dashboards, Advanced Reporting and end-user interactions minimize the demands on IT,

support rapid decision making, and maximize user productivity. As part of the NEC family, we have the backing of one of the world's foremost providers of Internet of Things, Smart Cities and advanced communications.

RealPage Inc.

2201 Lakeside Blvd.
Richardson, TX 75082

PHONE: (972) 820-3000
EMAIL: sales@realpage.com
WEBSITE: www.realpage.com

RealPage is a leading global provider of software and data analytics to the real estate industry. Clients use its platform to improve operating performance and increase capital returns. Founded in 1998 and headquartered in Richardson, Texas, RealPage currently serves more than 12,400 clients worldwide from offices in North America, Europe and Asia. For more information about the company, visit www.realpage.com.

WSD Digital

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Suite 327
Hartford, CT 06103

CONTACT: Cynthia Bates
PHONE: (844) 473-3726
EMAIL: cbates@wsddigital.com
WEBSITE: www.wsddigital.com

SACS Software

1949 Cherokee Road
Alexander City, AL 35010

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FAX: (256) 329-0185
CONTACT: Dale Jones
EMAIL: dale@sacssoftware.com
EMAIL: sales@sacssoftware.com
WEBSITE: www.sacssoftware.com

SACS Software offers a complete software solution for housing authorities. Our products are fully integrated and include solutions for public housing, Section 8, multifamily, rural development, tax credit and more. Mobile applications are available for work orders, Inspections, excess utilities,



inventory, occupant inquiry and time clock. Web applications are available for online applications, along with portals for applicants, tenants, landlords and employees. All of our applications integrate with our easy to use paperless document management system.

Yardi Systems

**430 South Fairview Ave.
Goleta, CA 93117**

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WEBSITE: www.yardi.com

Yardi® offers PHA solutions for accounting, property management and compliance. Our software helps agencies efficiently serve waitlisted households, applicants, residents, and participants with online solutions designed to minimize the need for paperwork and in-person meetings. Yardi Voyager PHA is our flagship platform offering end-to-end features and benefits for every PHA department and staff role. Breeze Premier is our newest intuitive and powerful solution that offers a simplified, web-based interface perfect for small to mid-sized agencies. Housing agencies choose Yardi for the quality of our products, our employees and the stability of a seasoned company. They stay with us because we continue to create products that help shape the ever-changing technology landscape. For more information on how Yardi is Energized for Tomorrow, visit yardi.com.

CONSULTANTS

Allecca Consulting

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Rancho Cucamonga CA 91729**

PHONE: (909) 730-6200
EMAIL: alleccainc@gmail.com
WEBSITE: www.alleccainc.com

We're a collaborative of low-income housing professionals, managers and quality control specialists that thrive on sharing our experience and knowledge to help you make a success of your housing program. Our experience has proven that clear

communication, technical assistance and expert collaboration will boost your bottom line and efficiencies.

Contractor Compliance and Monitoring, Inc.

**635 Mariners Island Blvd.
Suite 200
San Mateo, CA 94404**

CONTACT: Steven Noguera
PHONE: (443) 906-2187
EMAIL: snoguera@ccmilcp.com
WEBSITE: www.ccmilcp.com

CVR Associates Inc.

**2309 S. MacDill Ave.
Suite 200
Tampa, FL 33629**

PHONE: (813) 223-3100
CONTACT: Fradique A. Rocha
EMAIL: cvr@cvrassociates.com
WEBSITE: www.cvrassociates.com

CVR Associates is a full-service management consulting firm specializing in providing management solutions to affordable housing programs. Our professional staff includes former executive directors and senior level staff of PHAs, comptrollers, CPAs, attorneys, urban planners, architects, engineers, property appraisers, construction managers and information systems specialists, whose backgrounds provide us the insight to assess program and agency-wide operations holistically. This multidisciplinary approach ensures CVR clients receive creative, yet practical, solutions that are grounded in the realities of the current affordable housing methods to assess operations and provide solutions to our clients that ensure program compliance with HUD regulations. We specialize in providing management solutions for affordable housing programs, including the Housing Choice Voucher program, mixed- finance development, modernization and capital funds, and public housing. Services include technical assistance, program management, strategic planning, inspection services, operational assessments, process improvement, training, construction management, improved asset management practices and technology solutions.

DL Morgan & Associates

**2400 Hyde Park St.
Sarasota, FL 34239**

PHONE: (941) 355-5912
PHONE: (941) 925-6403
CONTACT: David Morgan
EMAIL: dlmorgan1127@att.net
WEBSITE: www.dlmorganandassociates.com

Providing technical assistance, consultation, program assessments, file reviews and training on an array of subjects in assisted housing programs.

Du & Associates Inc.

**4350 E. West Hwy
Suite 310
Bethesda, MD 20814**

PHONE: (301) 913-9628
CONTACT: Lucie Du
EMAIL: lucie.du@duassoc.com

Du & Associates is a woman/minority owned business formed in 1996. We offer solutions for your organization's unique needs as our team brings experience in every aspect of public and private affordable housing operations. Our services include comprehensive RAD and Section 18 public housing asset repositioning, PHA governance and administration, organizational assessment / business reengineering, asset management consulting, property management support, PBRA, LIHTC, HCV/ PBV, and public housing program compliance, training and staff development, Moving-To-Work innovation, disaster management consulting and information technology solutions. Our diverse and experienced team allows D&A to bring the best practices from both the public and private sector to every aspect of each engagement.

Econometrica, Inc.

**7475 Wisconsin Avenue
Suite 1000
Bethesda, MD 20814**

PHONE: (301) 657-9883
WEBSITE: www.econometricainc.com



Allergy Technologies

261 North Main Street
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WEBSITE: www.ATAHCNow.com

Allergy Technologies' mission is to improve the environmental conditions in which people live. This focus led to the establishment of ATACH™, a Program proven to successfully control and prevent the scourge of bed bugs in both affordable housing and other community and hospitality facilities. The Company's flagship product, ActiveGuard™ Mattress Liners, is the only EPA-registered product labeled to deliver two-year bed bug and dust mite prevention, preventing future infestations by killing bed bugs and dust mites in the most challenging environments, such as affordable housing. Allergy Technologies will ultimately expand ATACH by targeting asthma through reducing other structural pests' asthma-triggering allergens, as well as addressing a raft of other health-related hazards by providing leadership in coordinating individual and professional services to residents in its communities.

Gans, Gans & Associates

7445 Quail Meadow Road
Plant City, FL 33565

PHONE: (813) 986-4441
EMAIL: simone@gansgans.com
WEBSITE: www.gansgans.com

Executive search, human resource and information technology consulting.

Hawkins Ash CPAs

P.O. Box 1508
500 S. Second St.
Suite 200
La Crosse, WI 54601

PHONE: (608) 784-7737
CONTACT: Angie Campbell
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WEBSITE: www.HawkinsAshCPAs.com

Hawkins Ash CPAs provides auditing and fee accounting services to housing authorities across the country. We can also

assist with HUD reporting such as VMS and REAC submissions.

Housing and Development Law Institute

630 Eye St. NW
Washington, DC 20001

PHONE: (202) 289-3400
CONTACT: Lisa L. Walker, CEO
EMAIL: lwalker@hdli.org
WEBSITE: www.hdli.org

A nationwide, nonprofit membership organization that serves as a legal resource to local housing and redevelopment agencies and their counsel. HDLI provides a wide variety of services in support of its members including period publications, legal educational conferences, on-site training, one-on-one legal counseling and assistance, useful form documents and policies, an active list serve and amicus curia appearances.

Kell Consulting LLC

15 Oak Creek Trail
Madison, WI 53717

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WEBSITE: www.kellconsulting.com

With over \$170 million in federal grant funds awarded, KCLLC is a national leader in grant writing services for public housing authorities. Grants awarded over the past 21 years have included Choice Neighborhoods Planning and Implementation grants, HOPE VI, Section 8 Contract Administration, Family Self-Sufficiency, Family Unification, Mainstream Vouchers, ROSS, Section 811 Capital Advance, and others. KCLLC is known for working collaboratively with PHA clients to showcase the best of what each proposal has to offer its residents, the community at large, and HUD.

Management Resource Group Inc.

2402 Mount Vernon Road
Suite 200
Atlanta, GA 30338

PHONE: (770) 396-9856
CONTACT: Howard S. Fleisig
EMAIL: atlmrg@comcast.net
WEBSITE: www.mrgatl.comcastbiz.net

Consulting and training services to housing authorities throughout the United States. A few of our services include: salary studies, green physical needs assessments, rent reasonableness studies, developing plans and policy's for both public housing and Housing Choice Voucher programs, Section 504 compliance, designated housing plans, environmental review studies, PHA annual and five-year plans, capital fund programs, energy audits and utility allowance studies.

National Facility Consultants Inc.

1225 Johnson Ferry Road
Suite 460
Marietta, GA 30068

PHONE: (770) 977-4134
CONTACT: W. Sawyer Shirley, President
EMAIL: wsshirley@icloud.com
WEBSITE: www.nfcinc.biz

NFC has almost 30 years' experience providing a broad range of consulting services to over 450 affordable housing providers across the nation. With experience in strategic and agency planning, operational improvements, policy development, energy services, construction management, general consulting, and staff and board training, NFC has the expertise to provide professional services to address any issue facing an affordable housing organization today. NFC is a leader in performing physical needs assessments (including GPNA and RAD PCAs), conducting energy audits, and developing property-specific utility allowances. NFC strives to complete every engagement in an individual, creative and professional manner to meet the specific needs of each individual client.



Norris Consulting and Development

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Our housing operation, inspection, and compliance experts are here to help your organization thrive. We provide outsourced service solutions for HQS inspections, HCV & programmatic compliance, and personalized housing staff development. Additionally, we develop tailored expert lead web-based and on-demand trainings. Norris Consulting and Development exists to bring solutions to agencies of all sizes so that they and their community can thrive.

Recap Real Estate Advisors

38 Chauncy St.
Suite 600
Boston, MA 02111

PHONE: (617) 338-9484
CONTACT: Gina Martinez, CEO
EMAIL: slestan@recapadvisors.com
WEBSITE: www.recapadvisors.com

For more than two decades, Recap Real Estate Advisors has worked with the multi-family owners, investors, lenders and regulators to execute cutting edge transactions, stabilize and reposition properties, and design innovative programs and strategies. Capital needs assessments, energy audits and REAC services are provided by Recap's wholly owned subsidiary, On-Site Insight.

CONSULTANTS/ CONTRACT STAFF

Real Estate Development Services (REDS)

3128 Willow Ave.
Suite 101
Clovis, CA 93612

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EMAIL: ldoyle@ahdcinc.com

CONSULTANTS- OPERATIONS

Joseph E. Mastrianni Inc.

11 Federal St.
Saratoga Springs, NY 12866

PHONE: (518) 372-4739 ext. 126
EMAIL: jimm@jeminc.com

For almost 40 years, JEM Inc. has provided outsourced HCV and FSS contracting services.

CGI

4300 West Cypress
Suite 300
Tampa, FL 33607

PHONE: (216) 416-6438
CONTACT: Panos Kyprianou
EMAIL: Panos.kyprianou@cgifederal.com
WEBSITE: www.cgi.com/affordablehousing

A housing program partner for over 30 years, CGI partners with housing authorities to improve outcomes through consulting, technology and business process services. CGI serves as a Performance-Based Contracting Administration (PBCA) subcontractor, servicing over 25% of HUD's Section 8 PBCA portfolio. Public housing authorities across the country partner with CGI to optimize delivery of their Housing Choice Voucher (HCV) Programs. CGI provides end-to-end HCV program administration or can support discrete tasks such as Housing Quality Standards inspections, re-examination case management, wait list management, applicant processing and selection, eligibility determination, rent reasonableness reviews, portability, landlord relations and payments, and more. We enable PHAs to continuously improve their programs and services through consultative support for critical functions such as program assessments and audits, SEMAP reviews, tenant mobility programs, tenant file audits, administration of emergency housing voucher (EHV) programs, and landlord recruitment and outreach. Our work is enabled by modern, web-based technology solutions that support your most complex business processes including HQS inspections, waitlist management, initial and annual re-certifications, communications and notification, and program analytics.

CGI enables you to digitally transform your operations and improve program outcomes through advanced technologies such as online portals, cloud-based solutions, systems modernization and integration, and data-driven decision-making tools designed specifically for the affordable housing industry.

CONSULTING

EJP Consulting Group

P.O. Box 336
Manchester, WA 98353

PHONE: (202) 248-1967
CONTACT: Rhae Parkes
EMAIL: parkes@ejpconsultinggroup.com
WEBSITE: www.ejpconsultinggroup.com

Providing services regarding real estate development, strategic planning and portfolio repositioning, human capital development, and Choice Neighborhoods planning and implementation services. EJP provides consulting services to housing agencies and their partners nationwide. These include: strategic planning; portfolio assessment and repositioning; comprehensive neighborhood planning; Choice Neighborhoods Initiative (CNI) planning and implementation; Rental Assistance Demonstration (RAD) conversions; mixed-finance development; relocation and human capital planning and implementation; and training and capacity building. EJP works with clients that self-develop and those who partner with private developers.

Housing Solutions Alliance LLC

330 Marshall St.
Suite 900
Shreveport, LA 71101

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FAX: (318) 213-1090
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Management Resource Group Inc.

2402 Mount Vernon Road
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Atlanta, GA 30338

PHONE: (770) 396-9856
CONTACT: Howard S. Fleisig
EMAIL: atlmrg@comcast.net
WEBSITE: www.mrgatl.comcastbiz.net

Consulting and training services to housing authorities throughout the United States. A few of our services include: salary studies, green physical needs assessments, rent reasonableness studies, developing plans and policy's for both public housing and Housing Choice Voucher programs, Section 504 compliance, designated housing plans, environmental review studies, PHA annual and five-year plans, capital fund programs, energy audits and utility allowance studies.

Quadel Consulting and Training LLC

1200 G. St. NW
Suite 700
Washington, DC 20005

PHONE: (202) 789-2500
CONTACT: Mirna Bonilla
EMAIL: mbonilla@quadel.com
WEBSITE: www.quadel.com

Quadel Consulting is a leading national expert in public housing, Housing Choice Voucher programs, Section 8 Multifamily Contract Administration, Low Income Housing Tax Credit Program and HUD's Rental Assistance Demonstration Program. With over three decades of experience, our affordable housing clients benefit from diversity of our experience and deep knowledge of housing programs.

DOORS

Lansing Housing Products Inc.

P.O. Box 385
331 N. Platt St.
Lansing, IA 52151

PHONE: (563) 538-4224
CONTACT: Dave Monserud
EMAIL: dave@lansinghp.net
WEBSITE: www.lansinghp.net

Lansing Housing Products is a U.S. manufacturer of heavy duty security screen doors, security storm doors, safety screens and security screens. We have a wide range of steel doors with features to reinforce the door's strength at an affordable price. Custom manufactured to withstand the use and abuse associated with being installed on multifamily housing. Keep intruders out and kids in with our robust Tough Tek Metals® Screens, designed to lower maintenance costs while increasing security. We pride ourselves on our ability to provide excellent customer service, quality, attractive and innovative products.

RUSCO Manufacturing Inc.

180 Willmott St.
P.O. Box 668
Cobourg, ON K9A 4R5

PHONE: (800) 787-2620
CONTACT: Robert Young
EMAIL: sales@ruscomfg.com
WEBSITE: www.ruscomfg.com

Rusco Manufacturing Inc. has been supplying to public housing for over 80 years. Our strength is steel, and we manufacture steel and aluminum screen doors, storm doors, steel and aluminum security screens. We manufacture one of the strongest and most energy-efficient insulated entrance doors for new construction or replacement in public housing.

ENERGY SERVICES

AMERESCO

111 Speen St.
Suite 410
Framingham, MA 01701

CONTACT: Lillian Kamalay
PHONE: (508) 661-2277
EMAIL: lkamalay@ameresco.com
WEBSITE: www.ameresco.com

Dominion Due Diligence Group (D3G)

201 Wylderose Drive
Midlothian, VA 23113

PHONE: (815) 302-6602
CONTACT: Jenn Kriehner
EMAIL: j.kriehner@d3g.com
WEBSITE: www.d3g.com

D3G is a full-service environmental, engineering and energy due diligence firm specializing in affordable housing and health care.

Johnson Controls Inc.

507 E. Michigan St.
Milwaukee, WI 53202

PHONE: (763) 227-7709
CONTACT: Mary Fox
EMAIL: mary.p.fox@jci.com
WEBSITE: www.johnsoncontrols.com

Johnson Controls has a team 100% dedicated to public and affordable housing. Our team helps clients improve and modernize buildings, implement green and sustainable programs, reduce carbon footprints, and improve the safety and comfort of residents' homes. Programs can be implemented through energy performance contracting and other innovative financial programs requiring little to no capital investment.

2022 BUYER'S GUIDE



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593 Corey Ave.
St Pete Beach, FL 33706

CONTACT: Janice Baker
PHONE: (727) 498-2950
EMAIL: janice@windwaterenergy.com
WEBSITE: www.windwaterenergy.com

FINANCIAL SERVICES

Baker Tilly US, LLP

4807 Innovate Lane
Madison, WI 53718

CONTACT: Don Bernards
PHONE: (608) 240-2643
EMAIL: donald.bernards@bakertilly.com
WEBSITE: www.bakertilly.com

Eide Bailly LLP

4310 17th Ave. S
P.O. Box 2545
Fargo, ND 58108

PHONE: (701) 239-8500
FAX: (701) 239-8600
CONTACT: Shannon Breuer
EMAIL: sbreuer@eidebailly.com
WEBSITE: www.eidebailly.com/ah

Our affordable housing professionals can help you thrive, whether you're an investor, syndicator, nonprofit, state or local housing agency, or other. We offer a wide variety of services, including consulting, property compliance, asset management, debt restructuring, audits, the Low Income Housing Tax Credit and the Historic Tax Credit.

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New York, NY 10019

PHONE: (212) 908-0256
WEBSITE: www.fitchratings.com

KeyBanc Capital Markets, Inc.

1301 5th Ave.
Suite 25
Seattle, WA 98101

CONTACT: Anthony Pass
PHONE: (206) 343-6969
EMAIL: anthony.pass@key.com
WEBSITE: www.key.com

Trio Residential

10900 NE 4th St.
Suite 2300
Bellevue, WA 98004

PHONE: (206) 257-3030
WEBSITE: www.trioresidential.com

HOUSING/ COMMUNITY DEVELOPMENT CONSULTANTS

Allied Orion Group

2051 Greenhouse Road
Suite 300
Houston, TX 77084

PHONE: (713) 622-5844
CONTACT: Susan Jarvis
EMAIL: sjarvis@allied-orion.com
WEBSITE: www.allied-orion.com

Allied Orion Group LLC is a full-service multifamily residential management Company. Since 1985, Orion has served a variety of clients, including housing agencies, international investors and individual owners. Our firm is nationally recognized for providing superior service expertise in many areas of the industry.

Designing Success

700 W. Hillsboro Blvd.
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P.O. Box 336
Manchester, WA 98353

PHONE: (202) 248-1967
CONTACT: Rhae Parkes
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Providing services regarding real estate development, strategic planning and portfolio repositing, human capital development, and Choice Neighborhoods planning and implementation services. EJP provides consulting services to housing agencies and their partners nationwide. These include: strategic planning; portfolio assessment and repositioning; comprehensive neighborhood planning; Choice Neighborhoods Initiative (CNI) planning and implementation; Rental Assistance Demonstration (RAD) conversions; mixed-finance development; relocation and human capital planning and implementation; and training and capacity building. EJP works with clients that self-develop and those who partner with private developers.

Management Resource Group Inc.

2392 Mount Vernon Road
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PHONE: (770) 396-9856
CONTACT: Howard Fleisig
EMAIL: atlmrg@comcast.net

Consulting services to the housing authority industry for more than 20 years.



Quadel Consulting and Training LLC

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WEBSITE: www.quadel.com

Quadel Consulting is a leading national expert in public housing, Housing Choice Voucher programs, Section 8 Multifamily Contract Administration, Low Income Housing Tax Credit Program and HUD's Rental Assistance Demonstration program. With over three decades of experience, our affordable housing clients benefit from diversity of our experience and deep knowledge of housing programs. Quadel is the national leader in affordable housing consulting, training and outsourced management with comprehensive understanding of Public Housing, HCV, RAD, HUD-Assisted Multifamily and Low Income Housing Tax Credit programs.

INSPECTION

CVR Associates Inc.

2309 S. MacDill Ave.
Suite 200
Tampa, FL 33629

PHONE: (813) 223-3100
CONTACT: Fradique A. Rocha, Co-CEO
EMAIL: fradique@cvrassociates.com
EMAIL: cvr@cvrassociates.com
WEBSITE: www.cvrassociates.com

CVR currently performs both HQS and UPCS inspections, providing agencies a solid solution for managing and optimizing inspections operations. Based on HUD regulations, we can design a solution that minimizes cost while maintaining unit integrity and compliance. CVR can provide ongoing inspections services as well as rent reasonableness surveys, compliance assessments and HQS enforcement. Our in-house software development staff has created a proprietary mobile application

for conducting inspections. This application offers web-based inspectors and a route management tool, as well as an Inspections Portal. CVR's Inspections Portal can be used for obtaining results, including photo documentation and Inspector notes, as well as other inspections related information. Additional services provided with the application include: storage of letters, reminder calls and emails for all inspections, the ability to generate reports and track abatements. Additional services include technical assistance, program management, strategic planning, operational assessments, process improvement, training, construction management, improved asset management practices and technology solutions.

Inspection Group Inc.

440 Polaris Parkway
Suite 170
Westerville, OH 43082

PHONE: (614) 891-3606
CONTACT: Saul Himmelstein, CEO
EMAIL: saul@theinspectiongroup.com
EMAIL: info@theinspectiongroup.com
WEBSITE: www.theinspectiongroup.com

UPCS annual inspection services; HQS inspection services; UPCS/ REAC inspection protocol training; energy audits, physical needs assessments; utility allowance studies; inspection software.

McCright & Associates LLC

928 McCallie Ave.
Chattanooga, TN 37403

PHONE: (423) 267-1300
CONTACT: Stan McCright, CEO
EMAIL: sales@mccright.com
WEBSITE: www.mccright.com

A leader in the industry for 30+ years focused on delivering quality HQS, pre-REAC, and UPSC-V inspections and program management services to PHAs throughout the nation. Proprietary software allows for data integration into agency software on multiple platforms. A user-friendly web portal provides same hour information to all

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Nan McKay & Associates Inc.

1810 Gillespie Way
Suite 202
El Cajon, CA 92020

PHONE: (800) 783-3100
CONTACT: Jason Lee
EMAIL: sales@nanmckay.com
WEBSITE: www.nanmckay.com

For four decades, Nan McKay & Associates has been the leader in providing innovative solutions for neighborhoods across the country. With offices in California, Connecticut, Florida, Illinois, Kentucky, Louisiana, and Texas, our San Diego-based, woman-owned company is recognized as one of the most effective, strategic, and compliance-focused organizations serving communities nationwide.

Norris Consulting and Development

10611 N. 37th Ave.
Phoenix, AZ 85029

PHONE: (602) 451-6162
CONTACT: Isaiah Norris
EMAIL: isaiah@norrisbusinessconsulting.com
WEBSITE: norrisconsultinganddevelopment.com

Our housing operation, inspection, and compliance experts are here to help your organization thrive. We provide outsourced service solutions for HQS inspections, HCV & programmatic compliance, and personalized housing staff development. Additionally, we develop tailored expert lead web-based and on-demand trainings. Norris Consulting and Development exists to bring solutions to agencies of all sizes so that they and their community can thrive.

2022 BUYER'S GUIDE



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240 Old Jamestown Highway
#2838
Crossville, TN 38557

PHONE: (866) 863-8744
FAX: 866-573-3280
CONTACT: Ken Pilbin
EMAIL: kpilbin@usinspectiongroup.com
WEBSITE: www.usinspectiongroup.com

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INSURANCE PRODUCTS AND SERVICES

HAI Group

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Cheshire, CT 06410

PHONE: (800) 873-0242 ext. 291
CONTACT: Ken Merrifield
EMAIL: information@housingcenter.com
WEBSITE: www.housingcenter.com

HAI Group is a family of companies founded by and dedicated to the affordable housing industry. Based in Cheshire, Connecticut, HAI Group is proud to be recognized as a pioneer of public and affordable housing insurance programs, but insurance is not our only strength. The company also offers risk management and financial services, online professional development courses and certifications for housing professionals, original housing industry research, and affordable housing advocacy support. Learn more at www.housingcenter.com.

LEGAL SERVICES

Atkinson, Andelson, Loya, Ruud & Romo

12800 Center Court Drive
Suite 300
Cerritos, CA 90703

PHONE: (562) 653-3200
CONTACT: Darrell Uran
EMAIL: duan@aallr.com

Fulton Strahan Law Group PLLC

7676 Hillmont St.
Suite 191
Houston, TX 77040

CONTACT: Kevin Fulton
PHONE: (832) 249-7189
EMAIL: kevin@fultonstrahan.com
WEBSITE: www.fultonstrahan.com

Troutman Pepper Hamilton Sanders LLP

501 Grant St.
Suite 300
Pittsburgh, PA 15219

PHONE: (412) 454-5026
FAX: (866) 466-1523
CONTACT: Leigh A. Poltrock, Esq.
EMAIL: leigh.poltrock@troutman.com
WEBSITE: www.troutman.com

Troutman Pepper's affordable housing and community development lawyers are seated within the firm's esteemed 110-lawyer Multifamily Finance group and practice exclusively in the field of public / private affordable housing, including development, finance and regulation. These attorneys have extensive experience in the varied legal disciplines necessary to both successfully counsel clients in affordable housing development and operations utilizing all available state and Federal housing programs, and to address HUD-related statutory and regulatory concerns. Troutman Pepper's affordable housing lawyers are utilized in almost every state in the nation, as well as in Puerto Rico and the U.S. Virgin Islands, and several have served with HUD and with the

nation's most respected housing authorities. These attorneys combine their skills to assist public housing agencies, national and local nonprofit entities, lenders, mortgage and investment bankers, managers, contractors, underwriters, developers and mortgage insurance companies. They have earned the experience necessary to advise clients in complex financing and development techniques and the federal guidelines by which they are governed. These attorneys combine their skills to assist public housing agencies, national and local nonprofit entities, lenders, mortgage and investment bankers, managers, contractors, underwriters, developers and mortgage insurance companies. They have earned the experience necessary to advise clients in complex financing and development techniques and the federal guidelines by which they are governed.

MAINTENANCE/ MANAGEMENT CONSULTING

HD Supply

3400 Cumberland Blvd.
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PHONE: (877) 610-6912
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WEBSITE: www.hdsupplysolutions.com/government

HD Supply Facilities Maintenance is an industry leader committed to delivering high-quality, competitively priced products and expert support that helps streamline the procurement process. We're more than just a trusted supplier making sure you have the best MRO products. We offer additional services that help you work more efficiently. Our competitively solicited GSA Schedule, U.S. Communities and AFNAF contracts help make purchasing easier. To better assist public housing agencies, we also have staff who are RAD Project-Based Voucher (PBV) Specialist Certified and Uniform Physical Condition Standards (UPCS) Fundamentals Certified. As part of our commitment to being Easy, Accurate, and Helpful™, we make it simple and convenient for you to get everything you need from one place.



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**2392 Mount Vernon Road
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PHONE: (770) 396-9856
CONTACT: Howard S. Fleisig
EMAIL: atlmrg@comcast.net
WEBSITE: www.mrgatl.comcastbiz.net

Consulting and training services to housing authorities throughout the United States.

MAINTENANCE SERVICES AND EQUIPMENT

DAWGS (Door and Window Guard Systems)

**8770 W. Bryn Mawr Ave.
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PHONE: (847) 878-7183
CONTACT: Brandon Buhai
EMAIL: bbuhai@dawgsinc.com
WEBSITE: www.dawgsinc.com

D.A.W.G.S. (Door And Window Guard Systems) manufactures and rents attractive steel panels (door and window guards) used to cover door and window openings on vacant buildings. Our guards provide security to property owners and neighborhoods from the many problems associated with vacant property.

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PHONE: (312) 759-5101
EMAIL: mkatzin@bronnergroup.com

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CGI

**4300 West Cypress
Suite 300
Tampa, FL 33607**

PHONE: (216) 416-6438
CONTACT: Panos Kyprianou
EMAIL: Panos.kyprianou@cgifederal.com
WEBSITE: www.cgi.com/affordablehousing

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and more. We enable PHAs to continuously improve their programs and services through consultative support for critical functions such as program assessments and audits, SEMAP reviews, tenant mobility programs, tenant file audits, administration of emergency housing voucher (EHV) programs, and landlord recruitment and outreach. Our work is enabled by modern, web-based technology solutions that support your most complex business processes including HQS inspections, waitlist management, initial and annual re-certifications, communications and notification, and program analytics. CGI enables you to digitally transform your operations and improve program outcomes through advanced technologies such as online portals, cloud-based solutions, systems modernization and integration, and data-driven decision-making tools designed specifically for the affordable housing industry.

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Consulting and training services to housing authorities throughout the United States.

Nelrod Company

**3109 Lubbock Ave.
Fort Worth, TX 76109**

PHONE: (817) 922-9000
CONTACT: Jeremy Spence
EMAIL: info@nelrod.com
EMAIL: spencej@nelrod.com
WEBSITE: www.nelrod.com

Management, training and planning consultants.



PEST CONTROL

Allergy Technologies

261 North Main Street
Ambler, PA 19002

PHONE: (215) 654-9988

CONTACT: Joseph Latino

EMAIL: joseph@allergytechnologies.com

WEBSITE: ATAHCNow.com

Allergy Technologies' mission is to improve the environmental conditions in which people live. This focus led to the establishment of ATAHC™, a Program proven to successfully control and prevent the scourge of bed bugs in both affordable housing and other community and hospitality facilities. The Company's flagship product, ActiveGuard™ Mattress Liners, is the only EPA-registered product labeled to deliver two-year bed bug and dust mite prevention, preventing future infestations by killing bed bugs and dust mites in the most challenging environments, such as affordable housing. Allergy Technologies will ultimately expand ATAHC by targeting asthma through reducing other structural pests' asthma-triggering allergens, as well as addressing a raft of other health-related hazards by providing leadership in coordinating individual and professional services to residents in its communities.

PROPERTY MANAGEMENT AND CONSTRUCTION

ATI Restoration

3360 La Palma Ave.
Anaheim, CA 92806

PHONE: (224) 389-1720

CONTACT: Trudy Field

EMAIL: trudy.field@atirestoration.com

WEBSITE: www.atirestoration.com

ATI Restoration (ATI) partners with housing and community redevelopment providers across the United States to establish emergency response management strategies to prevent and minimize business and tenant interruption. Established in 1989 by Gary Moore, ATI is the nation's largest family-operated disaster recovery firm specializing in property restoration, environmental, and

reconstruction services following natural and man-made disasters. The company operates out of 29 regional offices with over 1,300 specially trained team members who approach each disaster recovery project with personalized attention, compassion, and empathy. Life, Rebuilt With Care.

Gorman & Company

200 N. Main St.
Oregon, WI 53575

CONTACT: Rachel Snethen

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WEBSITE: www.gormanusa.com

TenantReports.com LLC

370 Reed Road
Suite 101
Broomall, PA 19008

PHONE: (855) 244-2400

CONTACT: Steven Haftmann

EMAIL: steve@tenantreports.com

WEBSITE: www.TenantReports.com/HA

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PUBLICATIONS

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San Francisco, CA 94111

PHONE: (415) 356-8000

CONTACT: Rich Larsen

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Novogradac & Company LLP is a certified public accounting firm. The Novogradac organization consists of affiliates and divisions providing professional services that include accounting, auditing, taxation, litigation support, valuation and consulting. The organization maintains clients in a broad range of industries to public housing authorities, nonprofit organization and real estate developers and syndicators. Novogradac works extensively in the affordable housing, community development, historic preservation, opportunity zones and renewable energy fields, providing tax, accounting, audit, valuation and consulting services to affordable housing developments. Novogradac also provides Rental Assistance Demonstration (RAD) consulting services to a variety of public housing authorities and nonprofit organizations.

PUBLIC RELATIONS

Cecintel Public Relations

1201 W. Peachtree Street NW
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WEBSITE: www.cecintelpr.com

Cecintel PR is based in Atlanta, Georgia and helps organizations achieve growth goals through strategic communication and business advice. Cecintel PR team comprises experienced and cutting-edge digital and graphic designers, storytellers, event planners, social media influencers and PR practitioners who exceed expectations and help clients achieve goals.



CONNECTIVE Agency

1356 Chemical Street
Dallas, TX 75207

PHONE: (214) 296-9248
EMAIL: start@connectiveagency.com
WEBSITE: www.connectiveagency.com

A visit to your website. How you engage on social media. A story about you in the news. What reviews say. Word of mouth. These impressions are important and lasting. They make people feel a certain way about your organization. We help companies create authentic connections to build their brand.

RAD CONVERSION

CVR Associates Inc.

2309 S. MacDill Ave.
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Tampa, FL 33629

PHONE: (813) 223-3100
CONTACT: Fradique A. Rocha
EMAIL: cvr@cvrassociates.com
WEBSITE: www.cvrassociates.com

CVR has been providing development services to public housing authorities, the U.S. Department of Housing and Urban Development (HUD), and the affordable housing industry for over 25 years. CVR's high level of expertise has been confirmed by the fact that HUD has selected CVR, for the past seven years, as one of only a handful of firms to provide technical assistance to housing authorities across the country. CVR has assisted PHAs in the planning, preparation and successful implementation of over \$2 billion of Rental Assistance Demonstration (RAD), Choice Neighborhood (CNI), HOPE VI, and other mixed-finance, community revitalization projects. The CVR team continues our RAD work with PHAs, large and small, on CHAPs that are in various stages - from working toward financing plans, to having closed and completed RAD-related operational, modernization and new construction transactions. Additional services include technical assistance,

program management, strategic planning, inspection services, operational assessments, process improvement, training, construction management, improved asset management practices and technology solutions.

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REAL ESTATE MANAGEMENT

FOURMIDABLE

32500 Telegraph Road
Suite 200
Bingham Farms, MI 48025

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EMAIL: jsnead@fourmidable.com

RealPage, Inc.

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Richardson, TX 75082

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EMAIL: sales@realpage.com
WEBSITE: www.realpage.com

RealPage provides a technology platform that enables real estate owners and managers to change how people experience and use rental space. Clients use the platform to gain transparency into asset performance, leverage data insights and monetize space to create incremental yields. Founded in 1998 and headquartered in Richardson, Texas, RealPage currently serves over 19 million units worldwide from offices in North America, Europe, and Asia.

RESIDENT SCREENING

Datasource

1200 South Outer Road
Suite 319
Blue Springs, MO 64015

PHONE: (816) 228-5255
WEBSITE: www.datasourcecorp.com

Equifax

11493 Sunset Hills Rd.
Suite 100
Reston, VA 20190

Phone: (844) 747-6222
Email: Equifax@carahsoft.com
WEBSITE: www.carahsoft.com/equifax

With decades of experience serving the public sector, Equifax delivers trusted, unique data, analytics, technology, and expertise to drive innovation and transform knowledge into insights. Equifax empowers government agencies to make more informed decisions, streamline eligibility for public housing and maximize program efficiency.

By leveraging The Work Number® database, the largest central source of consolidated employment and income information, Equifax can help you confirm current income and employment with instant

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access to current pay-period data, save time by eliminating phone calls or mail to employers requesting third-party verification and find unearned and unreported income.

For more information about the Equifax Products and Services visit the Equifax/Carahsoft website www.carahsoft.com/equifax#overview or contact us at 844.747.6222 or at Equifax@carahsoft.com.

National Credit Reporting

**6830 Via Del Oro
Suite 105
San Jose, CA 95119**

PHONE: (800) 441-1661 ext. 123
CONTACT: Cynthia Clark
EMAIL: cynthia@ncrcredit.com

Exchange

**P.O. Box 1489
Winterville, NC 28590**

PHONE: (866) 630-6400
CONTACT: Jessica Thomas
EMAIL: sales@onlineis.com
PHONE: (866) 630-6400 ext. 2149
WEBSITE: www.onlinerentalexchange.com

The ONLINE Rental Exchange is the total tenant screening solution for property managers who want to improve their profitability. Offering customized credit reports and a comprehensive selection of criminal and eviction reports to help you make informed decisions, we are the first choice of property managers throughout the United States. Our proprietary exchange data, comprised of payment experiences of your industry peers, allows you to eliminate bad debt up front and is included at no additional charge.

RealPage Inc.

**2201 Lakeside Blvd.
Richardson, TX 75082**

PHONE: (972) 820-3000
EMAIL: sales@realpage.com
WEBSITE: www.realpage.com

RealPage Inc. is a leading provider of comprehensive property management solutions for the multifamily, commercial, single-family and vacation rental housing industries. These solutions help property owners increase efficiency, decrease expenses, enhance the resident experience and generate more revenue. Using its innovative SaaS platform, RealPage's on-demand software enables easy system integration and streamlines online property management. Its product line covers the full spectrum of property management, leasing and marketing, asset optimization, and resident services solutions. Founded in 1998 and headquartered in Richardson, Texas, RealPage serves over 11,000 customers worldwide from offices in North America, Europe and Asia. For more information, visit www.realpage.com.

TenantReports.com LLC

**370 Reed Road
Suite 101
Broomall, PA 19008**

PHONE: (855) 244-2400
CONTACT: Steven Haftmann
EMAIL: steve@tenantreports.com
WEBSITE: www.TenantReports.com/HA

Tenant screening services, online, quick turnaround. Credit reports from one, two or all three bureaus. County, state, federal and multi-state criminal searches available. Previous eviction searches with registered sex-offender searches, employment and previous residence verification and more. Five ways to place orders. One-on-one training with your staff from ordering and how to interpret reports. Visit www.TenantReports.com/HA to take advantage of special discounted NAHRO pricing, or call 855-244-2400 to speak with a live customer service representative.

SECURITY SYSTEMS

DAWGS (Door and Window Guard Systems)

**8770 W. Bryn Mawr Ave.
Suite 1300
Chicago, IL 60631**

PHONE: (847) 878-7183
CONTACT: Brandon Buhai
EMAIL: bbuhai@dawgsinc.com
WEBSITE: www.dawgsinc.com

D.A.W.G.S. (Door And Window Guard Systems) manufactures and rents attractive steel panels (door and window guards) used to cover door and window openings on vacant buildings. Our guards provide security to property owners and neighborhoods from the many problems associated with vacant property.

Ocean 10

PHONE: (828) 606-0017
EMAIL: info@ocean10security.com
WEBSITE: www.ocean10security.com

The TSUNAMI is a state of the art, plug & play security camera surveillance system that can be deployed anywhere in the world and begin working in just minutes.

SOFTWARE

Equifax

**11710 Plaza America Dr.
Suite 1200
Reston, VA 20190**

Phone: (844) 747-6222
Email: Equifax@carahsoft.com
Website: www.carahsoft.com/equifax#overview

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can help you confirm current income and employment with instant access to current pay-period data, save time by eliminating phone calls or mail to employers requesting third-party verification and find unearned and unreported income.

For more information about the Equifax Products and Services visit the Equifax/Carahsoft website www.carahsoft.com/equifax#overview or contact us at 844.747.6222 or at Equifax@carahsoft.com.

MRI Software

**28925 Fountain Parkway
Solon, OH 44139**

PHONE: 1 (800) 321-8770
CONTACT: Jennifer Kelly
EMAIL: Jennifer.kelly@mrisoftware.com
WEBSITE: www.mrisoftware.com

MRI's industry-best software for managing a variety of funding programs for public housing authorities and city and state housing agencies, including HCV, MTW and RAD, takes the complication out of compliance and enhances operational efficiency. Our innovative solutions include self-service assistance portals, online application collection, resident screening, automated resident communications, PIC management and free accounting services.

Management Computer Services, Inc.

**P.O. Box 523
Sparta, WI 54656**

PHONE: (608) 784-0354
CONTACT: Scott Gleason
EMAIL: scott@pha-web.com
WEBSITE: www.pha-web.com

MCS, the leader in web-based housing management software, offers state-of-the-art internet based housing authority management software, as well as complete website hosting and design services.

NEC Software Solutions

**300 Tri State International
Suite 150
Lincolnshire, IL 60069**

PHONE: 63636864510
CONTACT: Jeff du Manoir
EMAIL: jeffdu.manoir@necsws.com
WEBSITE: www.necsws.com

NEC Software Solutions (formerly Northgate Public Services) provides Housing Software around the world for customers from small, to over 140,000 units. Our NEC Housing solution is a web-based and modular solution covering the end-to-end the provision and management of Housing, from assessing household needs, through matching, and waitlisting, rental and administration, subsidy entitlement, arrears management, all complemented by the asset-based modules including repairs, planned maintenance and capital works and lifecycle management. Our solutions bring people, properties and organizations together into a single system, letting you manage and report on the critical intersection. Our solutions bring efficiency, and compliance, through workflows and wizards, advanced role-based security, an intuitive interface that runs across devices, and web browsers. Visual Dashboards, Advanced Reporting and end-user interactions minimize the demands on IT, support rapid decision making, and maximize user productivity. As part of the NEC family, we have the backing of one of the world's foremost providers of Internet of Things, Smart Cities and advanced communications.

TRAINING

US Inspection Group Inc.

**848 Livingston Road
Suite 101
Crossville, TN 38555**

PHONE: (866) 863-8744 ext. 102
FAX: 866-573-3280
CONTACT: Ken Pilbin
EMAIL: kpilbin@usinspectiongroup.com
WEBSITE: www.usinspectiongroup.com

1000+ clients in 45 states – providing UPCS annual inspections, pre-REAC prep, REAC/

UPCS training, REAC shadowing, fixed asset inventory and more.

TRAINING AND CONSULTING

Bronner Group LLC

**120 N. LaSalle St.
Suite 1300
Chicago, IL 60602**

PHONE: (312) 759-5101
EMAIL: ddavis@bronnergroup.com

Bronner Group LLC has a long track record of providing customized training services for soft skills, diversity, computer skills, technology implementations, procurement, compliance issues and other areas.

HAI Group

**189 Commerce Court
Cheshire, CT 06410**

PHONE: (800) 873-0242 ext. 291
CONTACT: Ken Merrifield
EMAIL: information@housingcenter.com
WEBSITE: www.housingcenter.com

HAI Group is a family of companies founded by and dedicated to the affordable housing industry. Based in Cheshire, Connecticut, HAI Group is proud to be recognized as a pioneer of public and affordable housing insurance programs, but insurance is not our only strength. The company also offers risk management and financial services, online professional development courses and certifications for housing professionals, original housing industry research, and affordable housing advocacy support. Learn more at www.housingcenter.com.

HTVN – HAI Group

**189 Commerce Court
Cheshire, CT 06410**

PHONE: (800) 873-0242 ext. 291
CONTACT: Ken Merrifield
EMAIL: information@housingcenter.com
WEBSITE: www.housingcenter.com

HTVN is HAI Group's powerful online training platform serving more than 12,000 housing professionals with engaging courses and

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certifications. With a variety of housing-specific topics from trusted industry experts, organizations get the best value for their training dollars. Your entire staff will have 24/7 access to train anytime, anywhere. We are the exclusive provider of Nan McKay & Associates online certifications, and are accredited by the International Association for Continuing Education and Training (IACET).

Nan McKay & Associates Inc.

1810 Gillespie Way
Suite 202
El Cajon, CA 92020

PHONE: (800) 783-3100
CONTACT: Jason Lee
EMAIL: sales@nanmckay.com
WEBSITE: www.nanmckay.com

For four decades, Nan McKay & Associates has been the leader in providing innovative solutions for neighborhoods across the country. With offices in California, Connecticut, Florida, Illinois, Kentucky, Louisiana, and Texas, our San Diego-based, woman-owned company is recognized as one of the most effective, strategic, and compliance-focused organizations serving communities nationwide.

National Association of Housing and Redevelopment Officials

630 I St. NW
Washington, DC 20001

PHONE: (202) 289-3500
EMAIL: nahro@nahro.org
WEBSITE: www.nahro.org

The National Association of Housing and Redevelopment Officials (NAHRO) is the leading housing and community development advocate for the provision of adequate and affordable housing and strong, viable communities for all Americans, particularly those with low- and moderate-incomes. NAHRO offers its members a wide range of services including advocacy efforts, conferences, seminars, e-learning and e-briefings, on-site training and technical service, certification, publications and more.

Nelrod Company

3109 Lubbock Ave.
Fort Worth, TX 76109

PHONE: (817) 922-9000
CONTACT: Jeremy Spence
EMAIL: spencej@nelrod.com
EMAIL: info@nelrod.com
WEBSITE: www.nelrod.com

The Nelrod Company is a training and consulting company that assists agencies with such services as energy audits, physical needs assessments, utility allowance studies, rent calculations, fair housing trainings and much more.

WATER EFFICIENCY SERVICES

Conserve

1141 South Rogers Circle
Suite 6
Boca Raton, FL 33487

PHONE: (888) 562-2700
EMAIL: info@conservingh2o.com
WEBSITE: www.conservingh2o.com

Water Conservation Specialist LTD (Conserve) was formed in 1996 in order to establish a water management company which was responsive to the specific needs of the residential multi-family rental industry. Existing water conservation equipment was not capable of meeting the varying water pressure conditions existing at different properties, and within each property. Water conservation companies did not provide on-going support services which are necessary in order to maintain the reduced water consumption on a long term basis. The Conserve Program was designed to address these issues so that communities could rely upon the lowest possible water consumption on a daily basis. The Conserve staff has extensive property management experience and practices hands-on water management for each property according to their specific needs. The combination of the Conserve patented equipment and the ongoing support services forms the perfect synergy between high-technology and world class customer service.

Navien

8417 Angler's Club
Cicero, NY 13039

PHONE: (315) 559-8504
FAX: (949) 420-0460
CONTACT: Mr. Jeffrey Oliver
EMAIL: Jeffrey.oliver@navien.com
WEBSITE: www.navien.com

We manufacture condensing tankless water heaters, condensing combi-boilers and condensing boilers.

WINDOWS AND DOORS

Lansing Housing Products Inc.

P.O. Box 385
331 N. Platt St.
Lansing, IA 52151

PHONE: (563) 538-4224
CONTACT: Dave Monserud
EMAIL: dave@lansinghp.net
WEBSITE: www.lansingHP.net

Lansing Housing Products is a U.S. manufacturer of heavy duty security screen doors, security storm doors, safety screens, and security screens. We have a wide range of steel doors with features to reinforce the door's strength at an affordable price. Custom manufactured to withstand the use and abuse associated with being installed on multifamily housing. Keep intruders out and kids in with our robust Tough Tek Metals® Screens, designed to lower maintenance costs while increasing security. We pride ourselves on our ability to provide excellent customer service, quality, attractive and innovative products.

RUSCO Manufacturing Inc.

180 Willmott St.
P.O. Box 668
Cobourg, ON K9A 4R5

PHONE: (800) 787-2620
CONTACT: Robert Young
EMAIL: sales@ruscomfg.com
WEBSITE: www.ruscomfg.com

Rusco Manufacturing Inc. has been supplying to public housing for over 80 years. Our strength is steel, and we manufacture steel



and aluminum screen doors, storm doors, steel and aluminum security screens. We manufacture one of the strongest and most energy-efficient insulated entrance doors for new construction or replacement in public housing.

OTHER

Can I Live, Inc.

1563 Maryland Ave. NE
P.O. Box 48589
Washington, DC 20002

PHONE: (202) 304-6995
EMAIL: hello@canilive.org
WEBSITE: www.canilive.org

LDG Development

1469 S. Fourth St.
Louisville, KY 40208

PHONE: (502) 638-0534
WEBSITE: www.ldgdevelopment.com

LDG Development is an award-winning multifamily housing developer that has created almost 10,000 units of affordable housing for active seniors and families who have sacrificed income for service. Headquartered in Louisville, Kentucky, LDG prides itself on providing high-quality, first-class housing for the residents and communities it serves. LDG has developments in eight states including Texas, Kentucky, Georgia and Louisiana and, in 2017, was identified as the country's top developer of affordable housing.

Grandbridge Real Estate

WEBSITE: www.grandbridge.com

As an industry leader, we specialize in commercial and multifamily real estate capital markets financing, servicing loan portfolios, providing asset and portfolio management, and real estate brokerage services on a national basis. We're ranked a "Strong" Commercial Loan Primary Servicer by S&P Global Ratings and have broad capital provider base of over 100 sources, allowing for loan origination requests from \$2 million to more than \$500 million.

StoveTop FireStop

200 Greenleaf St.
Fort Worth, TX 76107

PHONE: (817) 872-1500
CONTACT: Carter Shackelford
EMAIL: cshackelford@stfs.com
WEBSITE: www.stovetopfirestop.com

StoveTop FireStop is the brand to trust for automatic cooking fire suppression in residential kitchens. Our products have been successfully suppressing unattended cooking fires since 1972. Simply hang our easy-to-install units directly above your stove, and if a fire occurs, STFS takes care of the rest. Save lives, save money, save properties. Trust the original.