NAHRO
BUYER’S GUIDE

Our annual directory of manufacturers, suppliers and service providers specializing in housing and community development
Welcome to the 2021 Buyer’s Guide, a directory of manufacturers, suppliers and service providers who specialize in fulfilling the needs of the housing and community development (HCD) industry. The Journal of Housing and Community Development does not endorse any product or service offered by the companies listed, but does advise that you use the guide to search for vendors who are familiar with the particular needs of HCD organizations.

NOTE: NAHRO is not responsible for errors or omissions in this Buyer’s Guide.

Advertisers in this issue are listed in RED TYPE. Members of the NAHRO Business Partners Council (BPC) — NAHRO member companies that specialize in serving the HCD market — are identified by a arrow (”) symbol that appears on the first line of the listing.

DIRECTORY OF PRODUCTS AND SERVICES

Accounting .................................................. 25
Accounting/Auditing .................................... 25
Appliance Sales and Repair ........................... 26
Architecture and Engineering Services .......... 26
Building Products ....................................... 26
Computer Software and Services ............... 27
Consultants ............................................. 29
Consultants/Contract Staff ......................... 30
Consultants–Operations ............................ 31
Consulting ................................................ 31
Doors ...................................................... 31
Energy Services ........................................ 32
Financial Services ...................................... 32
Housing/Community Development Consultants .... 32
Inspection ................................................ 33
Insurance Products and Services ................ 34
Legal Services .......................................... 34
Maintenance/Management Consulting ......... 35
Maintenance Services and Equipment .......... 35
Management/Operations Consultant ........... 36
Property Management and Construction ...... 36
Publications .............................................. 37
RAD Conversion ......................................... 37
Real Estate Management ............................ 37
Resident Screening ..................................... 38
Security Systems ....................................... 38
Software .................................................. 39
Training .................................................... 39
Training and Consulting ............................ 39
Water Efficiency Services .......................... 40
Windows and Doors ................................. 41
Other ...................................................... 41
ACCOUNTING

» Aprio
5501 Highway 280
Suite 201
Birmingham, AL 35242
WEBSITE: www.aprio.com

» Barrale Renshaw CPAs and Advisors LLC
6200 Chippewa St.
Saint Louis, MO 63109
PHONE: (314)-725-6308
FAX: (314) 725-6308
CONTACT: Louis Barrale
EMAIL: lou.barrale@brskcpa.com
WEBSITE: www.barrale-renshaw.com

Barrale Renshaw Sailor Khan LLC is a full-service CPA firm located in St. Louis that has specialized in public housing authority auditing since 1984. The firm is licensed in five states and practices in the Midwest and Southern regions of the United States. The current staff has close to a half century of combined experience in public housing authority auditing with Barrale Renshaw Sailor Khan alone. We offer outstanding value for your PHA auditing needs.

» BDO PHA Finance
1801 Market St.
Suite 1700
Philadelphia, PA 19103
PHONE: (215) 564-1900
CONTACT: Brian Alten CPA, CEO
EMAIL: balten@bdo.com
WEBSITE: www.asherco.com

A full-service CPA firm providing expertise in auditing and special services for housing authorities, including compliance, control, fraud, forensic and project-based asset management.

» Emphasys Software
308 State St.
Suite 9
Petoskey, MI 49770
PHONE: (231) 347-8787
CONTACT: Greg Gagnon
EMAIL: ggagnon@emphasys-software.com
WEBSITE: www.emphasysPHA.com

For over 35 years, Emphasys Software has been providing management software and services to public housing agencies of all sizes. Emphasys products help organizations streamline daily business processes and improve productivity through automation. Our complete software suites and services include solutions for areas such as Housing Choice Vouchers, LIH, inspections, reporting, wait list, financials, PBA/asset management, web-based technologies and information products.

» Fenton, Ewald & Associates
280 Hillside Ave.
Needham, MA 02494
PHONE: (781) 444-6630
CONTACT: Teresa A. Ewald, CEO
EMAIL: office@feacpa.com

» Kubas Keller Associates
1719 Leon Dr.
Hatfield, PA 19440
PHONE: (215) 416-6798
CONTACT: Roman Kubas
EMAIL: rkubas@verizon.net
WEBSITE: www.phaconsulting.com

» Loucks & Schwartz
P.O. Box 501
Nappanee, IN 46550
PHONE: (574) 773-2321
EMAIL: nick@louckscpas.com

» The Michaels Development Company
2 Cooper St.
Camden, NJ 08102
PHONE: (856) 596-5817
EMAIL: bgreer@themichaelsorg.com

» Urlaub Accounting and Computer Services
P.O. Box 2663
Ada, OK 74821
PHONE: (580) 332-4802
CONTACT: Ronald Urlaub CPA, CEO
EMAIL: ronald@urlaubaccounting.com
WEBSITE: www.urlaubaccounting.com

ACCOUNTING/AUDITING

» Berman Hopkins Wright & LaHam, CPAs & Associates LLP
8035 Spyglass Hill Road
Melbourne, FL 32940
PHONE: (321) 757-2020
CONTACT: Brian Nemeroff, CPA, CEO
EMAIL: nemeroff@bermanhopkins.com
WEBSITE: www.bermanhopkins.com

Our affordable housing professionals can help you thrive, whether you’re an investor, syndicator, nonprofit, state or local housing agency, or other. We offer a wide variety of services, including consulting, property compliance, asset management, debt restructuring, audits, the Low Income Housing Tax Credit and the Historic Tax Credit.

» Eide Bailly LLP
4310 17th Ave. S
P.O. Box 2545
Fargo, ND 58108
PHONE: (701) 239-8500
FAX: (701) 239-8600
CONTACT: Shannon Breuer
EMAIL: sbreuer@eidebailly.com
WEBSITE: www.eidebailly.com/ah

Our affordable housing professionals can help you thrive, whether you’re an investor, syndicator, nonprofit, state or local housing agency, or other. We offer a wide variety of services, including consulting, property compliance, asset management, debt restructuring, audits, the Low Income Housing Tax Credit and the Historic Tax Credit.
Hawkins Ash CPAs provides auditing and fee accounting services to housing authorities across the country. We can also assist with HUD reporting such as VMS and REAC submissions.

**APPLIANCE SALES AND REPAIR**

» Brown Stove Works Inc.
P.O. Box 2490
Cleveland, TN 37320
PHONE: (423) 476-6544
CONTACT: Jeff Essenburg
EMAIL: jessenburg@brownstoveworksinc.com
WEBSITE: www.brownstoveworksinc.com

Brown Stove Works Inc. has been in business since 1935 and has earned a reputation for providing quality cooking products at reasonable prices with personalized service. Family owned and American made, Brown Stove Works offers a complete line of 20", 24", 30" and 36" gas and electric ranges, including ADA and elderly models. Call us for all of your cooking product needs at 423.476.6544 or visit us online at brownstoveworksinc.com.

» Snap Supply LLC
1835 Wallace Ave.
St. Charles, IL 60174
PHONE: (630) 779-9017
CONTACT: Nick Ernst
EMAIL: nick@snap.parts
WEBSITE: www.snap.parts

Johnson Controls has a team 100% dedicated to public and affordable housing. Our team helps clients improve and modernize buildings, implement green and sustainable programs, reduce carbon footprints, and improve the safety and comfort of residents’ homes. Programs can be implemented through Energy Performance Contracting and other innovative financial programs requiring little to no capital investment.

» Avero Advisors
512 W Broadway Ave.
Maryville, TN 37801
PHONE: (440) 991-6628
CONTACT: Abhijit Verekar
EMAIL: av@averoadvisors.com
WEBSITE: www.averoadvisors.com

When systems like Emphasys Elite, Yardi, and other leading Public Housing Authority (PHA) software are adequately integrated, they can streamline processes, optimize workflows between departments, and create continuity between other enterprise systems within your organization. However, many times Public Housing Authorities struggle with fully integrating and maintaining this highly customizable housing software due to poor vendor support, lack of experienced technical staff, resources, or existing complex and broken organizational processes. Avero Advisors has partnered with numerous Public Housing Authorities across the nation to either optimize existing housing software or guide agencies through finding the right system that fits their organizational needs.

**ARCHITECTURE AND ENGINEERING SERVICES**

» Forum Architects LLC
122 Michigan St.
Suite 200
South Bend, IN 46601
PHONE: (574) 233-2119
CONTACT: Andrew Grontkowski
EMAIL: agrontkowski@forumarchitectsllc.com
EMAIL: whentschel@forumarchitectsllc.com
WEBSITE: www.forumarchitectsllc.com

SGB Architects LLC has been designing affordable housing for public housing authorities across the country since 1982. Our program expertise includes mixed-finace, RAD and LIHTC.

» SGB Architects LLC
1935 Airline Drive
Suite 200
Bossier City, LA 71112
PHONE: (318) 226-1404
CONTACT: Arthur J. Schuldt, Jr., CEO
EMAIL: art@sgba.com
WEBSITE: www.sgba.com

SGB Architects LLC has been designing affordable housing for public housing authorities across the country since 1982. Our program expertise includes mixed-finance, RAD and LIHTC.

» Sherman-Carter-Barnhart Architects, PSC
2405 Harrodsburg Road
Lexington, KY 40504-3329
PHONE: (859) 224-1351
CONTACT: Newby Walters
EMAIL: nwalters@scbarchitects.com

Johnson Controls Inc.
507 E. Michigan St.
Milwaukee, WI 53202
PHONE: (763) 227-7709
CONTACT: Mary Fox
EMAIL: mary.p.fox@jci.com
WEBSITE: www.johnsoncontrols.com

**BUILDING PRODUCTS**

» Avero Advisors
512 W Broadway Ave.
Maryville, TN 37801
PHONE: (440) 991-6628
CONTACT: Abhijit Verekar
EMAIL: av@averoadvisors.com
WEBSITE: www.averoadvisors.com

When systems like Emphasys Elite, Yardi, and other leading Public Housing Authority (PHA) software are adequately integrated, they can streamline processes, optimize workflows between departments, and create continuity between other enterprise systems within your organization. However, many times Public Housing Authorities struggle with fully integrating and maintaining this highly customizable housing software due to poor vendor support, lack of experienced technical staff, resources, or existing complex and broken organizational processes. Avero Advisors has partnered with numerous Public Housing Authorities across the nation to either optimize existing housing software or guide agencies through finding the right system that fits their organizational needs.
With years of experience working in the PHA industry, Avéro has become a primary liaison with organizations, Emphasis, or other leading PHA software vendors. As a liaison or Project Manager, Avéro ensures that all processes are optimized, requirements documented, and vendor relationships and support managed to maximize the system’s value and achieve your mission.

Whether your Public Housing Authority is large or small, Avéro curates tailor-made solutions that have been expertly assessed, documented, and strategically organized to become part of your long-term IT strategy and team. Avéro creates trusted client partnerships that cultivate success in not only their organizations but communities.

» Brooks-Jeffrey Marketing Inc.
19 Medical Plaza
Mountain Home, AR 72653
PHONE: (800) 506-8064
CONTACT: Shannon Brooks, President
EMAIL: shannon@bjmweb.com
PHONE: (870) 425-8064
CONTACT: Jodie Elizabeth Jeffrey, Vice President
EMAIL: jej@bjmweb.com

Brooks Jeffrey Marketing Inc. is a women-owned, full-service multimedia marketing, website and digital design firm, headquartered in Mountain Home, Arkansas. Founded in 1984, the firm has built a solid reputation for national award-winning, results-driven communication solutions. Brooks Jeffrey’s experience with website development and digital marketing began in 1996. The firm currently provides website services for housing authority clients across the United States. Brooks Jeffrey’s talented team of artists, writers, designers and web programmers has created hundreds of successful web solutions including custom solutions specifically to address the needs of housing authorities. Mobile-friendly, responsive website designs with interactive property maps, online forms, notifications to subscribers via text and/or email, social media integration, password-protected HA staff portals and easy-update content management systems (CMS) allow you to provide information, tools and resources 24/7 to your housing authority clients, staff and the public. Brooks Jeffrey can also assist with logos, branding and printed materials to provide a professional, integrated marketing strategy for your housing authority. Contact us to view demo websites, work examples and references.

» Cremsen, Inc
PO Box 87122
Canton, MI 48188
PHONE: (734) 725-0338
CONTACT: Adnan Naqvi, CEO
EMAIL: ceo@cremsen.com
WEBSITE: www.cremsen.com

Cremsen provides secure cloud-based (SaaS) digital signage solution to manage your display devices, zones, contents, creative and schedules. Cremsen offers a maximum of creative possibilities and a wealth of tools to build and transport fascinating, attractive and convincing brand messages with the highest quality level. At Cremsen, we specialize in smart innovative display technology. Ranging from single screen digital signs, video walls, to interactive touchscreen and voice assist displays.

» Designing Success
700 W. Hillsboro Blvd.
Suite 3-205
Deerfield Beach, FL 33441
PHONE: (954) 457-3330
EMAIL: sam@designingsuccess.us
WEBSITE: www.designingsuccess.us

Designing Success developed and markets Tracking At-A-Glance® (TAAG), a user-friendly, web-based case management and performance tracking software program. We help track your clients from recruitment through program completion. TAAG is used to track housing programs like FSS, HOPE VI, Moving to Work and ROSS. We offer a Grant Module, where housing authorities can create their grants and track actual against projected goals and milestones. We have developed a relocation module that automatically calculates replacement housing payment (RHP) under the URA and Section 104(d). We were recently endorsed by the American Association of Service Coordinators for tracking their members’ Family Self-Sufficiency Programs.

» DynaTouch Corporation
9901 Broadway
Ste 115
San Antonio, TX 78217
PHONE: (210) 828-8343
CONTACT: Paul Stahl
EMAIL: Paul.Stahl@dynatouch.com
WEBSITE: www.dynatouch.com

DynaTouch is a technology integrator and developer, specializing in secure, self-service kiosk solutions. Built from the ground up for Public Housing Authorities, our PHA OneStop Resident Self-Service Kiosks are tailored to the specific community needs of each PHA, with our expert team of professionals working alongside them every step of the way. Our COVID-19 Response Technology allows you to continue safe and effective operation of your housing programs while assisting and protecting your residents, applicants, and employees. The kiosk’s document management functions minimize the handling of paperwork and allow residents to fill out and sign digital applications, scan and upload recertifications, access online payments, and submit maintenance requests—all from a one-stop self-service customer kiosk. PHA OneStop Resident Self-Service Kiosk will reduce employee time dedicated to appointments, provide access to affordable housing assistance for those in need, and provide secure, contactless digital document collection.
For over 35 years, Emphasys Software has been providing management software and services to public housing agencies of all sizes. Emphasys products help organizations streamline daily business processes and improve productivity through automation. Our complete software suites and services include solutions for areas such as Housing Choice Vouchers, LIPH, inspections, reporting, wait list, financial, PBA / asset management, web-based technologies and information products.

GoSection8.com
5000 T-Rex Ave.
Suite 150
Boca Raton, FL 33431
PHONE: (561) 362-1099
CONTACT: Dominic Muttillo, CEO
EMAIL: dominic@gosection8.com
WEBSITE: www.gosection8.com

Since GoSection 8's inception in 2004, our Rent Reasonable, web-based software has performed more than one million certifications. GoSection 8 also supplies comparable data and a landlord listing service and housing locator.

McCright & Associates LLC
928 McCallie Ave.
Chattanooga, TN 37403
PHONE: (423) 267-1300
CONTACT: Stan McCright, CEO
EMAIL: sales@mcright.com
WEBSITE: www.mcright.com

A leader in the industry for 30+ years focused on delivering quality HQS, pre-REAC, and UPCS-V inspections and program management services to PHAs throughout the nation. Proprietary software allows for data integration into agency software on multiple platforms. A user-friendly web portal provides same hour information to all participants via mobile, desktop and iOS- or Android-enabled devices. Training, transition services and audit reviews are areas of expertise. The firm is a woman-owned and veteran-owned business and a Section 3 compliant company.

MRI Software
28925 Fountain Parkway
Solan, OH 44139
PHONE: 1 (800) 321-8770
CONTACT: Jennifer Kelly
EMAIL: jennifer.kelly@mrisoftware.com
WEBSITE: www.mrisoftware.com

MRI’s industry-best software for managing a variety of funding programs for public housing authorities and city and state housing agencies, including HCV, MTW and RAD, takes the complication out of compliance and enhances operational efficiency. Our innovative solutions include self-service assistance portals, online application collection, resident screening, automated resident communications, PIC management and free accounting services.

NEC Software Solutions
300 Tri State International
Suite 150
Lincolnshire, IL 60069
PHONE: (636) 368-6451
CONTACT: Jeff du Manoir
EMAIL: jeffdu.manoir@ncews.com
WEBSITE: www.ncews.com

NEC Software Solutions (formerly Northgate Public Services) provides Housing Software around the world for customers from small, to over 140,000 units. Our NEC Housing solution is a web-based and modular solution covering the end-to-end the provision and management of Housing, from assessing household needs, through matching, and waitlisting, rental and administration, subsidy entitlement, arrears management, all complemented by the asset-based modules including repairs, planned maintenance and capital works and lifecycle management. Our solutions bring people, properties and organizations together into a single system, letting you manage and report on the critical intersection. Our solutions bring efficiency, and compliance, through workflows and wizards, advanced role-based security, an intuitive interface that runs across devices, and web browsers. Visual Dashboards, Advanced Reporting and end-user interactions minimize the demands on IT, support rapid decision making, and maximize user productivity. As part of the NEC family, we have the backing of one of the world’s foremost providers of Internet of Things, Smart Cities and advanced communications.

RealPage Inc.
2201 Lakeside Blvd.
Richardson, TX 75082
PHONE: (972) 820-3000
EMAIL: sales@realpage.com
WEBSITE: www.realpage.com

RealPage is a leading global provider of software and data analytics to the real estate industry. Clients use its platform to improve operating performance and increase capital returns. Founded in 1998 and headquartered in Richardson, Texas, RealPage currently serves more than 12,400 clients worldwide from offices in North America, Europe and Asia. For more information about the company, visit www.realpage.com.

WSD Digital
750 Main St.
Hartford, CT 06103
CONTACT: Cynthia Bates
PHONE: (774) 293-0117
EMAIL: cbates@wssdigital.com
WEBSITE: www.wssdigital.com

A foremost provider of Internet of Things, we have the backing of one of the world’s foremost providers of Internet of Things, Smart Cities and advanced communications.

SACS Software
1949 Cherokee Road
Alexander City, AL 35010
PHONE: (888) 897-4012
FAX: (256) 329-0185
CONTACT: Dale Jones
EMAIL: dale@sacssoftware.com
EMAIL: sales@sacssoftware.com
WEBSITE: www.sacssoftware.com

SACS Software offers a complete software solution for housing authorities. Our products are fully integrated and include solutions for public housing, Section 8,
multifamily, rural development, tax credit and more. Mobile applications are available for work orders, Inspections, excess utilities, inventory, occupant inquiry and time clock. Web applications are available for online applications, along with portals for applicants, tenants, landlords and employees. All of our applications integrate with our easy to use paperless document management system.

» Yardi Systems
430 South Fairview Ave.
Goleta, CA 93117
PHONE: (805) 699-2040 ext. 239
CONTACT: Kris Panks
EMAIL: kris.panks@yardi.com
WEBSITE: www.yardi.com

Yardi® develops and supports industry-leading compliance, accounting and property management software for all types and sizes of public housing agencies. Yardi solutions streamline compliance with Public Housing, Housing Choice Vouchers, HUD 50058, HUD 50059 and all major affordable housing programs. Clients choose Yardi for quality products, expert support and stability. They stay with us for evolving solutions that keep up with the ever-changing technology landscape. For more information on how Yardi is energized for tomorrow, visit yardi.com.

CONSULTANTS

» Contractor Compliance and Monitoring, Inc.
635 Mariners Island Blvd Ste 200
San Mateo, CA 94404-1060
CONTACT: Steven Noguera
PHONE: (443) 906-2187
EMAIL: snoguera@ccmilcp.com
WEBSITE: www.ccmilcp.com

Currents in the field of housing and community development are driven by technology. Mobile applications are available for work orders, Inspections, excess utilities, inventory, occupant inquiry and time clock. Web applications are available for online applications, along with portals for applicants, tenants, landlords and employees. All of our applications integrate with our easy to use paperless document management system.

» CVR Associates Inc.
2309 S. MacDill Ave.
Suite 200
Tampa, FL 33629
PHONE: (813) 223-3100
CONTACT: Fradique A. Rocha
EMAIL: cvr@cvrassociates.com
WEBSITE: www.cvrassociates.com

CVR Associates is a full-service management consulting firm specializing in providing management solutions to affordable housing programs. Our professional staff includes former executive directors and senior level staff of PHAs, comptrollers, CPA’s, attorneys, urban planners, architects, engineers, property appraisers, construction managers and information systems specialists, whose backgrounds provide us the insight to assess program and agency-wide operations holistically. This multidisciplinary approach ensures CVR clients receive creative, yet practical, solutions that are grounded in the realities of the current affordable housing methods to assess operations and provide solutions to our clients that ensure program compliance with HUD regulations.

» Du & Associates Inc.
4350 E West Hwy
Ste 310
Bethesda, MD 20814
PHONE: (301) 913-9628
CONTACT: Lucie Du
EMAIL: lucie.du@duassoc.com

A professional consulting firm, founded in 1996, that provides asset management, underwriting, legislative and other consulting services to the affordable housing industry.

» Gans, Gans & Associates
7445 Quail Meadow Road
Plant City, FL 33565
PHONE: (813) 986-4441
EMAIL: simone@gansgans.com
WEBSITE: www.gansgans.com

Executive search, human resource and information technology consulting.

» Hawkins Ash CPAs
P.O. Box 1508
500 S. Second St.
Suite 200
La Crosse, WI 54601
PHONE: (608) 784-7737
CONTACT: Angie Campbell
EMAIL: acampbell@hawkinsashcpa.com
WEBSITE: www.HawkinsAshCPAs.com

Hawkins Ash CPAs provides auditing and fee accounting services to housing authorities across the country. We can also assist with HUD reporting such as VMS and REAC submissions.

» DL Morgan & Associates
2400 Hyde Park St.
Sarasota, FL 34239
PHONE: (941) 355-5912
PHONE: (941) 925-6403
CONTACT: David Morgan
EMAIL: dimorgan1127@att.net
WEBSITE: www.dlmorganandassociates.com

Providing technical assistance, consultation, program assessments, file reviews and training on an array of subjects in assisted housing programs.
Housing and Development Law Institute
630 Eye St. NW
Washington, DC 20001
PHONE: (202) 289-3400
CONTACT: Lisa L. Walker, CEO
EMAIL: lwalker@hdli.org
WEBSITE: www.hdli.org

A nationwide, nonprofit membership organization that serves as a legal resource to local housing and redevelopment agencies and their counsel. HDLI provides a wide variety of services in support of its members including period publications, legal educational conferences, on-site training, one-on-one legal counseling and assistance, useful form documents and policies, an active list serve and amicus curia appearances.

» Kell Consulting LLC
15 Oak Creek Trail
Madison, WI 53717
PHONE: (608) 841-1092
EMAIL: amykell@kellconsulting.com
WEBSITE: www.kellconsulting.com

With over $170 million in federal grant funds awarded, KCLLC is a national leader in grant writing services for public housing authorities. Grants awarded over the past 21 years have included Choice Neighborhoods Planning and Implementation grants, HOPE VI, Section 8 Contract Administration, Family Self-Sufficiency, Family Unification, Mainstream Vouchers, ROSS, Section 811 Capital Advance, and others. KCLLC is known for working collaboratively with PHA clients to showcase the best of what each proposal has to offer its residents, the community at large, and HUD.

» Management Resource Group Inc.
2402 Mount Vernon Road
Suite 200
Atlanta, GA 30338
PHONE: (770) 396-9856
CONTACT: Howard S. Fleisig
EMAIL: atlmrg@comcast.net
WEBSITE: www.mrgatl.comcastbiz.net

Consulting and training services to housing authorities throughout the United States. A few of our services include: salary studies, green physical needs assessments, rent reasonableness studies, developing plans and policy’s for both public housing and Housing Choice Voucher programs, Section 504 compliance, designated housing plans, environmental review studies, PHA annual and five-year plans, capital fund programs, energy audits and utility allowance studies.

» National Facility Consultants Inc.
1225 Johnson Ferry Road
Suite 460
Marietta, GA 30068
PHONE: (770) 977-4134
CONTACT: W. Sawyer Shirley, President
EMAIL: wsshirley@icloud.com
WEBSITE: www.nfcinc.biz

NFC has almost 30 years’ experience providing a broad range of consulting services to over 450 affordable housing providers across the nation. With experience in strategic and agency planning, operational improvements, policy development, energy services, construction management, general consulting, and staff and board training, NFC has the expertise to provide professional services to address any issue facing an affordable housing organization today. NFC is a leader is performing physical needs assessments (including GPNA and RAD PCAs), conducting energy audits, and developing property-specific utility allowances. NFC strives to complete every engagement in an individual, creative and professional manner to meet the specific needs of each individual client.

» Norris Consulting and Development
13602 N. 18th Drive
Phoenix, AZ 85029
PHONE: (602) 451-6162
CONTACT: Isaiah Norris
EMAIL: isaih@norrisbusinessconsulting.com
WEBSITE: norrisconsultinganddevelopment.com

Norris Consulting and Development (Previously Norris Business Consulting) provides clients with high-quality solutions and services regarding operations, affordable housing solutions, outsources HCV and specialty program contract services, and Contract HQS inspections.

» Recap Real Estate Advisors
38 Chauncy St.
Suite 600
Boston, MA 02111
PHONE: (617) 338-9484
CONTACT: Gina Martinez, CEO
EMAIL: slestan@recapadvisors.com
WEBSITE: www.recapadvisors.com

For more than two decades, Recap Real Estate Advisors has worked with the multi-family owners, investors, lenders and regulators to execute cutting edge transactions, stabilize and reposition properties, and design innovative programs and strategies. Capital needs assessments, energy audits and REAC services are provided by Recap’s wholly owned subsidiary, On-Site Insight.

CONSULTANTS/ CONTRACT STAFF

» Real Estate Development Services (REDS)
3128 Willow Ave.
Suite 101
Clovis, CA 93612
PHONE: (559) 292-3385
EMAIL: ldoyle@ahdcinc.com
CONSULTANTS–OPERATIONS

» Joseph E. Mastrianni Inc.
11 Federal St.
Saratoga Springs, NY 12866
PHONE: (518) 372-4739 ext. 126
EMAIL: jimm@jeminc.com
For almost 40 years, JEM Inc. has provided outsourced HCV and FSS contracting services.

CONSULTING

» EJP Consulting Group
P.O. Box 336
Manchester, WA 98353
PHONE: (202) 248-1967
CONTACT: Rhae Parkes
EMAIL: parkes@ejpconsultinggroup.com
WEBSITE: www.ejpconsultinggroup.com
Providing services regarding real estate development, strategic planning and portfolio repositioning, human capital development, and Choice Neighborhoods planning and implementation services. EJP provides consulting services to housing agencies and their partners nationwide. These include: strategic planning, portfolio assessment and repositioning, comprehensive neighborhood planning, Choice Neighborhoods Initiative (CNI) planning and implementation, Rental Assistance Demonstration (RAD) conversions, mixed-finance development, relocation and human capital planning and implementation, and training and capacity building. EJP works with clients that self-develop and those who partner with private developers.

» Management Resource Group Inc.
2402 Mount Vernon Road
Suite 200
Atlanta, GA 30338
PHONE: (770) 396-9856
CONTACT: Howard S. Fleisig
EMAIL: atlmg@comcast.net
WEBSITE: www.mrgatl.comcastbiz.net
Consulting and training services to housing authorities throughout the United States. A few of our services include: salary studies, green physical needs assessments, rent reasonableness studies, developing plans and policy’s for both public housing and Housing Choice Voucher programs, Section 504 compliance, designated housing plans, environmental review studies, PHA annual and five-year plans, capital fund programs, energy audits and utility allowance studies.

» Quadel Consulting and Training LLC
1200 G. St. NW
Suite 700
Washington, DC 20005
PHONE: (202) 789-2500
CONTACT: Mirna Bonilla
EMAIL: mbonilla@quadel.com
WEBSITE: www.quadel.com
Quadel Consulting is a leading national expert in public housing. Housing Choice Voucher programs, Section 8 Multifamily Contract Administration, Low Income Housing Tax Credit Program and HUD’s Rental Assistance Demonstration Program. With over three decades of experience, our affordable housing clients benefit from diversity of our experience and deep knowledge of housing programs.

» Lansing Housing Products Inc.
P.O. Box 385
331 N. Platt St.
Lansing, IA 52151
PHONE: (563) 538-4224
CONTACT: Dave Monserud
EMAIL: dave@lansinghp.net
WEBSITE: www.lansingHP.net
Lansing Housing Products is a U.S. manufacturer of heavy duty security screen doors, security storm doors, safety screens and security screens. We have a wide range of steel doors with features to reinforce the door’s strength at an affordable price. Custom manufactured to withstand the use and abuse associated with being installed on multifamily housing. Keep intruders out and kids in with our robust Tough Tek Metals® Screens, designed to lower maintenance costs while increasing security. We pride ourselves on our ability to provide excellent customer service, quality, attractive and innovative products.

» RUSCO Manufacturing Inc.
180 Willmott St.
P.O. Box 668
Cobourg, ON K9A 4R5
PHONE: (800) 787-2620
CONTACT: Robert Young
EMAIL: sales@ruscomfg.com
WEBSITE: www.ruscomfg.com
Rusco Manufacturing Inc. has been supplying to public housing for over 80 years. Our strength is steel, and we manufacture steel and aluminum screen doors, storm doors, steel and aluminum security screens. We manufacture one of the strongest and most energy-efficient insulated entrance doors for new construction or replacement in public housing.

» Housing Solutions Alliance LLC
330 Marshall St.
Suite 900
Shreveport, LA 71101
PHONE: (318) 226-1411
FAX: (318) 213-1090
WEBSITE: callhsa.com

DOORS

» Lansing Housing Products Inc.
P.O. Box 385
331 N. Platt St.
Lansing, IA 52151
PHONE: (563) 538-4224
CONTACT: Dave Monserud
EMAIL: dave@lansinghp.net
WEBSITE: www.lansingHP.net
Lansing Housing Products is a U.S. manufacturer of heavy duty security screen doors, security storm doors, safety screens and security screens. We have a wide range of steel doors with features to reinforce the door’s strength at an affordable price. Custom manufactured to withstand the use and abuse associated with being installed on multifamily housing. Keep intruders out and kids in with our robust Tough Tek Metals® Screens, designed to lower maintenance costs while increasing security. We pride ourselves on our ability to provide excellent customer service, quality, attractive and innovative products.

» RUSCO Manufacturing Inc.
180 Willmott St.
P.O. Box 668
Cobourg, ON K9A 4R5
PHONE: (800) 787-2620
CONTACT: Robert Young
EMAIL: sales@ruscomfg.com
WEBSITE: www.ruscomfg.com
Rusco Manufacturing Inc. has been supplying to public housing for over 80 years. Our strength is steel, and we manufacture steel and aluminum screen doors, storm doors, steel and aluminum security screens. We manufacture one of the strongest and most energy-efficient insulated entrance doors for new construction or replacement in public housing.

» Housing Solutions Alliance LLC
330 Marshall St.
Suite 900
Shreveport, LA 71101
PHONE: (318) 226-1411
FAX: (318) 213-1090
WEBSITE: callhsa.com
ENERGY SERVICES

» AMERESCO
111 Speen St Ste 410
Framingham, MA 01701-2090
CONTACT: Lillian Kamalay
PHONE: (508) 661-2277
EMAIL: lkamalay@ameresco.com
WEBSITE: www.ameresco.com

» Dominion Due Diligence Group (D3G)
201 Wylderose Drive
Midlothian, VA 23113
PHONE: (815) 302-6602
CONTACT: Jenn Krieher
EMAIL: j.krieher@d3g.com
WEBSITE: www.d3g.com
D3G is a full-service environmental, engineering and energy due diligence firm specializing in affordable housing and health care.

» Johnson Controls Inc.
507 E. Michigan St.
Milwaukee, WI 53202
PHONE: (763) 227-7709
CONTACT: Mary Fox
EMAIL: mary.p.fox@jci.com
WEBSITE: www.johnsoncontrols.com
Johnson Controls has a team 100% dedicated to public and affordable housing. Our team helps clients improve and modernize buildings, implement green and sustainable programs, reduce carbon footprints, and improve the safety and comfort of residents’ homes. Programs can be implemented through energy management contracts and other innovative financial programs requiring little to no capital investment.

Wind, Water & Energy Conservation
593 Corey Ave.
St Pete Beach, FL 33706
CONTACT: Janice Baker
PHONE: (727) 498-2950
EMAIL: janice@windwaterenergy.com
WEBSITE: www.windwaterenergy.com

FINANCIAL SERVICES

» Baker Tilly US, LLP
4807 Innovate Ln
Madison, WI 53718
CONTACT: Don Bernards
PHONE: (608) 240-2643
EMAIL: donald.bernards@bakertilly.com
WEBSITE: www.bakertilly.com

» Eide Bailly LLP
4310 17th Ave. S
P.O. Box 2545
Fargo, ND 58108
PHONE: (701) 239-8500
FAX: (701) 239-8600
CONTACT: Shannon Breuer
EMAIL: sbreuer@eidebailly.com
WEBSITE: www.eidebailly.com
Our affordable housing professionals can help you thrive, whether you’re an investor, syndicator, nonprofit, state or local housing agency, or other. We offer a wide variety of services, including consulting, property compliance, asset management, debt restructuring, audits, the Low Income Housing Tax Credit and the Historic Tax Credit.

» Fitch Ratings
300 W. 57th St.
37th Floor
New York, NY 10019
PHONE: (212) 908-0256
WEBSITE: www.fitchratings.com

» KeyBanc Capital Markets, Inc.
1301 5th Ave Ste 25
Seattle, WA 98101-2678
CONTACT: Anthony Pass
PHONE: (206) 343-6969
EMAIL: anthony.pass@key.com
WEBSITE: www.key.com

» Trio Residential
10900 NE 4th St
Ste 2300
Bellevue, WA 98004
PHONE: (206) 257-3030
WEBSITE: www.trioresidential.com

HOUSING/COMMUNITY DEVELOPMENT CONSULTANTS

» Allied Orion Group
2051 Greenhouse Road
Suite 300
Houston, TX 77084
PHONE: (713) 622-5844
CONTACT: Susan Jarvis
EMAIL: sjarvis@allied-orion.com
WEBSITE: www.allied-orion.com
Allied Orion Group LLC is a full-service multifamily residential management company. Since 1985, Orion has served a variety of clients, including housing agencies, international investors and individual owners. Our firm is nationally recognized for providing superior service expertise in many areas of the industry.
We market Tracking At-A-Glance Case Management software, a web-based, real-time tracking system used to manage your resident caseload. Screens include general information, social service, education, employment and CSS referrals, not to mention HOPE VI.

**EJP Consulting Group**

P.O. Box 336
Manchester, WA 98353

PHONE: (202) 248-1967
CONTACT: Rhae Parkes
EMAIL: parkes@ejpconsultinggroup.com
WEBSITE: www.ejpconsultinggroup.com

Providing services regarding real estate development, strategic planning and portfolio repositioning, human capital development, and Choice Neighborhoods planning and implementation services. EJP provides consulting services to housing agencies and their partners nationwide. These include: strategic planning; portfolio assessment and repositioning; comprehensive neighborhood planning; Choice Neighborhoods Initiative (CNI) planning and implementation; Rental Assistance Demonstration (RAD) conversions; mixed-finance development; relocation and human capital planning and implementation; and training and capacity building. EJP works with clients that self-develop and those who partner with private developers.

Quadel Consulting is a leading national expert in public housing, Housing Choice Voucher programs, Section 8 Multifamily Contract Administration, Low Income Housing Tax Credit Program and HUD’s Rental Assistance Demonstration program. With over three decades of experience, our affordable housing clients benefit from diversity of our experience and deep knowledge of housing programs. Quadel is the national leader in affordable housing consulting, training and outsourced management with comprehensive understanding of Public Housing, HCV, RAD, HUD-Assisted Multifamily and Low Income Housing Tax Credit programs.

**CVR Associates Inc.**

2309 S. MacDill Ave.
Suite 200
Tampa, FL 33629

PHONE: (813) 223-3100
CONTACT: Fradique A. Rocha, Co-CEO
EMAIL: fradique@cvrassociates.com
EMAIL: cvr@cvrassociates.com
WEBSITE: www.cvrassociates.com

UPCS CVR currently performs both HQS and UPCS inspections, providing agencies a solid solution for managing and optimizing inspections operations. Based on HUD regulations, we can design a solution that minimizes cost while maintaining unit integrity and compliance. CVR can provide ongoing inspections services as well as rent reasonableness surveys, compliance assessments and HQS enforcement. Our in-house software development staff has created a proprietary mobile application for conducting inspections. This application offers web-based inspectors and a route management tool, as well as an Inspections Portal. CVR’s Inspections Portal can be used for obtaining results, including photo documentation and inspector notes, as well as other inspections related information. Additional services provided with the application include: storage of letters, reminder calls and emails for all inspections, the ability to generate reports and track abatements. Additional services include technical assistance, program management, strategic planning, operational assessments, process improvement, training, construction management, improved asset management practices and technology solutions.
2021 BUYER’S GUIDE

» Inspection Group Inc.
440 Polaris Parkway
Suite 170
Westerville, OH 43082
PHONE: (614) 891-3606
CONTACT: Saul Himelstein, CEO
EMAIL: saul@theinspectiongroup.com
EMAIL: info@theinspectiongroup.com
WEBSITE: www.theinspectiongroup.com
UPCS annual inspection services; HQS inspection services; UPCS/ REAC inspection protocol training; energy audits, physical needs assessments; utility allowance studies; inspection software.

» McCright & Associates LLC
928 McCallie Ave.
Chattanooga, TN 37403
PHONE: (423) 267-1300
CONTACT: Stan McCright, CEO
EMAIL: sales@mccright.com
WEBSITE: www.mccright.com
A leader in the industry for 30+ years focused on delivering quality HQS, pre-REAC, and UPCS-V inspections and program management services to PHAs throughout the nation. Proprietary software allows for data integration into agency software on multiple platforms. A user-friendly web portal provides same hour information to all participants via mobile, desktop and IOS- or Android-enabled devices. Training, transition services and audit reviews are areas of expertise. The firm is a woman-owned and veteran-owned business and a Section 3 compliant company.

» Nan McKay & Associates Inc.
1810 Gillespie Way
Suite 202
El Cajon, CA 92020
PHONE: (800) 783-3100
CONTACT: Emily Frampton
EMAIL: eframpton@nanmckay.com
WEBSITE: www.nanmckay.com
With more than 35 years of experience serving housing authorities across the nation, Nan McKay & Associates (NMA) is widely known as the gold standard for performance excellence in the public housing and affordable housing industry. Founded in 1980, the woman-owned company is the industry leader in providing professional services to public housing agencies, with offices in San Diego, Chicago and Miami.

INSURANCE PRODUCTS AND SERVICES

» HAI Group
189 Commerce Court
Cheshire, CT 06410
PHONE: (800) 873-0242 ext. 291
CONTACT: Ken Merrifield
EMAIL: information@housingcenter.com
WEBSITE: www.housingcenter.com
HAI Group is a family of companies founded by and dedicated to the affordable housing industry. Based in Cheshire, Connecticut, HAI Group is proud to be recognized as a pioneer of public and affordable housing insurance programs, but insurance is not our only strength. The company also offers risk management and financial services, online professional development courses and certifications for housing professionals, original housing industry research, and affordable housing advocacy support. Learn more at www.housingcenter.com.

» Norris Consulting and Development
13602 N. 18th Drive
Phoenix, AZ 85029
PHONE: (602) 451-6162
CONTACT: Isaiah Norris
EMAIL: isaiah@norrisbusinessconsulting.com
WEBSITE: www.norrisconsultinganddevelopment.com
Norris Consulting and Development (Previously Norris Business Consulting) provides clients with high-quality solutions and services regarding operations, affordable housing solutions, outsources HCV and specialty program contract services, and Contract HQS inspections.

» U.S. Inspection Group Inc.
P.O. Box 2838
240 Old Jamestown Highway #2838
Crossville, TN 38557
PHONE: (866) 863-8744
FAX: 866-573-3280
CONTACT: Ken Pilbin
EMAIL: klpilbin@usinspectiongroup.com
WEBSITE: www.usinspectiongroup.com
1500+ clients in 45 states – providing 100% annual inspections, pre-REAC prep, UPCS and NSPIRE training, REAC shadowing, fixed asset inventory and more.

LEGAL SERVICES

» Atkinson, Andelson, Loya, Ruud & Romo
12800 Center Court Drive
Suite 300
Cerritos, CA 90703
PHONE: (562) 653-3200
CONTACT: Darrell Uran
EMAIL: duran@aalrr.com

» Fulton Strahan Law Group PLLC
7676 Hillmont St
Suite 191
Houston, TX 77040
PHONE: (832) 249-7189
EMAIL: kevin@fultonstrahan.com
WEBSITE: www.fultonstrahan.com
Troutman Pepper’s affordable housing and community development lawyers are seated within the firm’s esteemed 110-lawyer Multifamily Finance group and practice exclusively in the field of public / private affordable housing, including development, finance and regulation. These attorneys have extensive experience in the varied legal disciplines necessary to both successfully counsel clients in affordable housing development and operations utilizing all available state and Federal housing programs, and to address HUD-related statutory and regulatory concerns. Troutman Pepper’s affordable housing lawyers are utilized in almost every state in the nation, as well as in Puerto Rico and the U.S. Virgin Islands, and several have served with HUD and with the nation’s most respected housing authorities. These attorneys combine their skills to assist public housing agencies, national and local nonprofit entities, lenders, mortgage and investment bankers, managers, contractors, underwriters, developers and mortgage insurance companies. They have earned the experience necessary to advise clients in complex financing and development techniques and the federal guidelines by which they are governed.

MAINTENANCE/ MANAGEMENT COnsulting

HD Supply
3400 Cumberland Blvd.
Atlanta, GA 3033
PHONE: (877) 610-6912
EMAIL: govsales@hdsupply.com
WEBSITE: www.hdsupplysolutions.com/government

HD Supply Facilities Maintenance is an industry leader committed to delivering high-quality, competitively priced products and expert support that helps streamline the procurement process. We’re more than just a trusted supplier making sure you have the best MRO products. We offer additional services that help you work more efficiently. Our competitively solicited GSA Schedule, U.S. Communities and AFNAF contracts help make purchasing easier. To better assist public housing agencies, we also have staff who are RAD Project-Based Voucher (PBV) Specialist Certified and Uniform Physical Condition Standards (UPCS) Fundamentals Certified. As part of our commitment to being Easy, Accurate, and Helpful™, we make it simple and convenient for you to get everything you need from one place.

Management Resource Group Inc.
2392 Mount Vernon Road
Suite 103
Atlanta, GA 30338
PHONE: (770) 396-9856
CONTACT: Howard S. Fleisig
EMAIL: atlmrg@comcast.net
WEBSITE: www.mrgatl.comcastbiz.net

Consulting and training services to housing authorities throughout the United States.

MAINTENANCE SERVICES AND EQUIPMENT

DAWGS (Door and Window Guard Systems)
8770 W. Bryn Mawr Ave.
Suite 1300
Chicago, IL 60631
PHONE: (847) 878-7183
CONTACT: Brandon Buhai
EMAIL: bbuhai@dawgsinc.com
WEBSITE: www.dawgsinc.com

D.A.W.G.S. (Door And Window Guard Systems) manufactures and rents attractive steel panels (door and window guards) used to cover door and window openings on vacant buildings. Our guards provide security to property owners and neighborhoods from the many problems associated with vacant property.

HD Supply
3400 Cumberland Blvd.
Atlanta, GA 3033
PHONE: (877) 610-6912
EMAIL: govsales@hdsupply.com
WEBSITE: www.hdsupplysolutions.com/government

HD Supply Facilities Maintenance is an industry leader committed to delivering high-quality, competitively priced products and expert support that helps streamline the procurement process. We’re more than just a trusted supplier making sure you have the best MRO products. We offer additional services that help you work more efficiently. Our competitively solicited GSA Schedule, U.S. Communities, and AFNAF contracts help make purchasing easier. To better assist public housing agencies, we also have staff who are RAD Project-Based Voucher (PBV) Specialist Certified and Uniform Physical Condition Standards (UPCS) Fundamentals Certified. As part of our commitment to being Easy, Accurate, and Helpful™, we make it simple and convenient for you to get everything you need from one place.
Management consulting, auditing/ accounting and IT training to government agencies.

CGI Federal
1100 Superior Ave
Ste 200A
Cleveland, OH 44114
PHONE: (216) 416-6438
CONTACT: Ms. Joyce Changery, Consultant
EMAIL: joyce.changery@cgifederal.com
WEBSITE: www.cgf.com/affordablehousing

A housing program partner for over 30 years, CGI delivers consulting, technology and business process services to the federal government and public housing authorities. CGI services as a Performance-Based Contracting Administration (PBCA) subcontractor, servicing over 25% of HUD’s Section 8 PBCA portfolio. Public housing authorities across the country partner with CGI for delivery of Housing Choice Voucher Program operations including tasks such as Housing Quality Standards Inspections, re-examination case management, wait list management, applicant processing and selection, eligibility determination, rent reasonableness reviews, landlord relations and payments and more. We enable PHAs to continuously improve their programs and services through consultative support for critical functions such as program assessments and audits, SEMAP reviews, tenant mobility programs, tenant file audits, and landlord recruitment and outreaching. Our modern, web-based technology solutions support the most complex business processes including HQS inspections, waitlist management, initial and annual re-certifications, communications and notification, and program analytics. We enable organizations to digitally transform their operations and improve program outcomes through advanced technologies such as online portals, systems modernization and integration, cloud-based solutions, and data-driven decision-making tools designed specifically for the affordable housing industry.

Management Resource Group Inc.
2392 Mount Vernon Road
Suite 103
Atlanta, GA 30338
PHONE: (770) 396-9856
EMAIL: atlmar@gcomcast.net

Consulting and training services to housing authorities throughout the United States.

Nelrod Company
3109 Lubbock Ave.
Fort Worth, TX 76109
PHONE: (817) 922-9000
CONTACT: Jeremy Spence
EMAIL: info@nelrod.com
EMAIL: spenceje@nelrod.com
WEBSITE: www.nelrd.com

Management, training and planning consultants.

Gorman & Company
200 N Main St
Oregon, WI 53575-1447
CONTACT: Rachel Snethen
PHONE: (608) 835-7155
EMAIL: rsnethen@gormanusa.com
WEBSITE: www.gormanusa.com

TenantReports.com LLC
370 Reed Road
Suite 101
Broomall, PA 19008
PHONE: (855) 244-2400
CONTACT: Steven Haftmann
EMAIL: steve@tenantreports.com
WEBSITE: www.TenantReports.com/HA

Tenant screening services, online, quick turnaround. Credit reports from one, two or all three bureaus. County, state, federal and multi-state criminal searches available. Previous eviction searches with registered sex-offender searches, employment and previous residence verification and more. Five ways to place orders. One-on-one training with your staff from ordering and how to interpret reports. Visit www.TenantReports.com/HA to take advantage of special discounted NAHRO pricing, or call 855-244-2400 to speak with a live customer service representative.
Novogradac & Company LLP, CPAs
1160 Battery St.
East Building, 2nd Floor
San Francisco, CA 94111
PHONE: (415) 356-8000
CONTACT: Rich Larsen
EMAIL: rich.larsen@novoco.com
WEBSITE: www.novoco.com

Novogradac & Company LLP is a certified public accounting firm. The Novogradac organization consists of affiliates and divisions providing professional services that include accounting, auditing, taxation, litigation support, valuation and consulting. The organization maintains clients in a broad range of industries to public housing authorities, nonprofit organization and real estate developers and syndicators. Novogradac works extensively in the affordable housing, community development, historic preservation, opportunity zones and renewable energy fields, providing tax, accounting, audit, valuation and consulting services to affordable housing developments. Novogradac also provides Rental Assistance Demonstration (RAD) consulting services to a variety of public housing authorities and nonprofit organizations.

RAD CONVERSION

CVR Associates Inc.
1160 Battery St.
East Building, 4th Floor
San Francisco, CA 94111
PHONE: (415) 356-8000
CONTACT: Fradique A. Rocha
EMAIL: cvr@cvrassociates.com
WEBSITE: www.cvrassociates.com

CVR has been providing development services to public housing authorities, the U.S. Department of Housing and Urban Development (HUD), and the affordable housing industry for over 25 years. CVR’s high level of expertise has been confirmed by the fact that HUD has selected CVR, for the past seven years, as one of only a handful of firms to provide technical assistance to housing authorities across the country. CVR has assisted PHAs in the planning, preparation and successful implementation of over $2 billion of Rental Assistance Demonstration (RAD), Choice Neighborhood (CNI), HOPE VI, and other mixed-finance, community revitalization projects. The CVR team continues our RAD work with PHAs, large and small, on CHAPs that are in various stages – from working toward financing plans, to having closed and completed RAD-related operational, modernization and new construction transactions. Additional services include technical assistance, program management, strategic planning, inspection services, operational assessments, process improvement, training, construction management, improved asset management practices and technology solutions.

REAL ESTATE MANAGEMENT

FOURMIDABLE
32500 Telegraph Road
Suite 200
Bingham Farms, MI 48025
PHONE: (248) 593-4600
EMAIL: jsnead@fourmidable.com

RealPage, Inc.
2201 Lakeside Blvd.
Richardson, TX 75082
PHONE: (972) 820-3000
EMAIL: sales@realpage.com
WEBSITE: www.realpage.com

RealPage provides a technology platform that enables real estate owners and managers to change how people experience and use rental space. Clients use the platform to gain transparency into asset performance, leverage data insights and monetize space to create incremental yields. Founded in 1998 and headquartered in Richardson, Texas, RealPage currently serves over 19 million units worldwide from offices in North America, Europe, and Asia.
RESIDENT SCREENING

» Equifax
11710 Plaza America Dr.
Suite 1200
Reston, VA 20190
Phone: (844) 747-6222
Email: Equifax@carahsoft.com
Website: www.carahsoft.com/equifax#overview

With decades of experience serving the public sector, Equifax delivers trusted, unique data, analytics, technology, and expertise to drive innovation and transform knowledge into insights. Equifax empowers government agencies to make more informed decisions, streamline eligibility for public housing and maximize program efficiency. By leveraging The Work Number® database, the largest central source of consolidated employment and income information, Equifax can help you confirm current income and employment with instant access to current pay-period data, save time by eliminating phone calls or mail to employers requesting third-party verification and find unearned and unreported income.

For more information about the Equifax Products and Services visit the Equifax/Carahsoft website www.carahsoft.com/equifax#overview or contact us at 844.747.6222 or at Equifax@carahsoft.com.

» National Credit Reporting
6830 Via Del Oro
Suite 105
San Jose, CA 95119
Phone: (800) 441-1661 ext. 123
Contact: Cynthia Clark
Email: cynthia@ncrcredit.com

» ONLINE Rental Exchange
P.O. Box 1489
Winterville, NC 28590
Phone: (866) 630-6400
Contact: Christoph Turner
Email: sales@onlineis.com
Phone: (866) 630-6400 ext. 3292
Website: www.onlinerentalexchange.com

The ONLINE Rental Exchange is the total tenant screening solution for property managers who want to improve their profitability. Offering customized credit reports and a comprehensive selection of criminal and eviction reports to help you make informed decisions, we are the first choice of property managers throughout the United States. Our proprietary exchange data, comprised of payment experiences of your industry peers, allows you to eliminate bad debt up front and is included at no additional charge.

» RealPage Inc.
2201 Lakeside Blvd.
Richardson, TX 75082
Phone: (972) 820-3000
Email: sales@realpage.com
Website: www.realpage.com

RealPage Inc. is a leading provider of comprehensive property management solutions for the multifamily, commercial, single-family and vacation rental housing industries. These solutions help property owners increase efficiency, decrease expenses, enhance the resident experience and generate more revenue. Using its innovative SaaS platform, RealPage’s on-demand software enables easy system integration and streamlines online property management. Its product line covers the full spectrum of property management, leasing and marketing, asset optimization, and resident services solutions. Founded in 1998 and headquartered in Richardson, Texas, RealPage serves over 11,000 customers worldwide from offices in North America, Europe and Asia. For more information, visit www.realpage.com.

» TenantReports.com LLC
370 Reed Road
Suite 101
Broomall, PA 19008
Phone: (855) 244-2400
Contact: Steven Haftmann
Email: steve@tenantreports.com
Website: www.TenantReports.com/HA

Tenant screening services, online, quick turnaround. Credit reports from one, two or all three bureaus. County, state, federal and multi-state criminal searches available. Previous eviction searches with registered sex-offender searches, employment and previous residence verification and more. Five ways to place orders. One-on-one training with your staff from ordering and how to interpret reports. Visit www.TenantReports.com/HA to take advantage of special discounted NAHRO pricing, or call 855-244-2400 to speak with a live customer service representative.

SECURITY SYSTEMS

» DAWGS (Door and Window Guard Systems)
8770 W. Bryn Mawr Ave.
Suite 1300
Chicago, IL 60631
Phone: (847) 878-7183
Contact: Brandon Buhai
Email: bbuhai@dawgsinc.com
Website: www.dawgsinc.com

D.A.W.G.S. (Door And Window Guard Systems) manufactures and rents attractive steel panels (door and window guards) used to cover door and window openings on vacant buildings. Our guards provide security to property owners and neighborhoods from the many problems associated with vacant property.
SOFTWARE

» Equifax
11710 Plaza America Dr.
Suite 1200
Reston, VA 20190
Phone: (844) 747-6222
Email: Equifax@carahsoft.com
Website: www.carahsoft.com/equifax#overview

With decades of experience serving the public sector, Equifax delivers trusted, unique data, analytics, technology, and expertise to drive innovation and transform knowledge into insights. Equifax empowers government agencies to make more informed decisions, streamline eligibility for public housing and maximize program efficiency. By leveraging The Work Number® database, the largest central source of consolidated employment and income information, Equifax can help you confirm current income and employment with instant access to current pay-period data, save time by eliminating phone calls or mail to employers requesting third-party verification and find unearned and unreported income. For more information about the Equifax Products and Services visit the Equifax/Carahsoft website www.carahsoft.com/equifax#overview or contact us at 844.747.6222 or at Equifax@carahsoft.com.

» MRI Software
28925 Fountain Parkway
Solan, OH 44139
PHONE: 1 (800) 321-8770
CONTACT: Jennifer Kelly
EMAIL: Jennifer.kelly@mrisoftware.com
WEBSITE: www.mrisoftware.com

MRI’s industry-best software for managing a variety of funding programs for public housing authorities and city and state housing agencies, including HCV, MTW and RAD, takes the complication out of compliance and enhances operational efficiency. Our innovative solutions include self-service assistance portals, online application collection, resident screening, automated resident communications, PIC management and free accounting services.

» Management Computer Services, Inc.
PO Box 523
Sparta, WI 54656
PHONE: (608) 784-0354
CONTACT: Scott Gleason
EMAIL: scott@pha-web.com
WEBSITE: www.pha-web.com

MCS, the leader in web-based housing management software, offers state-of-the-art internet based housing authority management software, as well as complete website hosting and design services.

NEC Software Solutions
300 Tri State International
Suite 150
Lincolnshire, IL 60069
PHONE: 630.368.6450
CONTACT: Jeff du Manoir
EMAIL: jeffdu.manoir@ncews.com
WEBSITE: www.ncews.com

NEC Software Solutions (formerly Northgate Public Services) provides Housing Software around the world for customers from small, to over 140,000 units. Our NEC Housing solution is a web-based and modular solution covering the end-to-end provision and management of Housing from assessing household needs, through matching, and waitlisting, rental and administration, subsidy entitlement, arrears management, all complemented by the asset-based modules including repairs, planned maintenance and capital works and lifecycle management. Our solutions bring people, properties and organizations together into a single system, letting you manage and report on the critical intersection. Our solutions bring efficiency, and compliance, through workflows and wizards, advanced role-based security, an intuitive interface that runs across devices, and web browsers. Visual Dashboards, Advanced Reporting and end-user interactions minimize the demands on IT, support rapid decision making, and maximize user productivity. As part of the NEC family, we have the backing of one of the world’s foremost providers of Internet of Things, Smart Cities and advanced communications.

TRAINING

» US Inspection Group Inc.
848 Livingston Road
Suite 101
Crossville, TN 38555
PHONE: (866) 863-8744 ext. 102
FAX: 866-573-3280
CONTACT: Ken Pilbin
EMAIL: kpilbin@usinspectiongroup.com
WEBSITE: usinspectiongroup.com

1000+ clients in 45 states — providing UPCS annual inspections, pre-REAC prep, REAC/UPCS training, REAC shadowing, fixed asset inventory and more.

TRAINING AND CONSULTING

» Bronner Group LLC
120 N. LaSalle St.
Suite 1300
Chicago, IL 60602
PHONE: (312) 759-5101
EMAIL: ddavis@bronnergroup.com

Bronner Group LLC has a long track record of providing customized training services for soft skills, diversity, computer skills, technology implementations, procurement, compliance issues and other areas.

» HAI Group
189 Commerce Court
Cheshire, CT 06410
PHONE: (800) 873-0242 ext. 291
CONTACT: Ken Merrifield
EMAIL: information@housingcenter.com
WEBSITE: www.housingcenter.com

HAI Group is a family of companies founded by and dedicated to the affordable housing industry. Based in Cheshire, Connecticut, HAI Group is proud to be recognized as a pioneer of public and affordable housing insurance programs, but insurance is not our only strength. The company also offers risk management and financial services, online professional development courses
and certifications for housing professionals, original housing industry research, and affordable housing advocacy support. Learn more at www.housingcenter.com.

» HTVN – HAI Group
189 Commerce Court
Cheshire, CT 06410
PHONE: (800) 873-0242 ext. 291
CONTACT: Ken Merrifield
EMAIL: information@housingcenter.com
WEBSITE: www.housingcenter.com

HTVN is HAI Group’s powerful online training platform serving more than 12,000 housing professionals with engaging courses and certifications. With a variety of housing-specific topics from trusted industry experts, organizations get the best value for their training dollars. Your entire staff will have 24/7 access to train anytime, anywhere. We are the exclusive provider of Nan McKay & Associates online certifications, and are accredited by the International Association for Continuing Education and Training (IACET).

» Inspection Group Inc.
440 Polaris Parkway
Suite 170
Westerville, OH 43082
PHONE: (614) 891-3606
CONTACT: Saul Himelstein, CEO
EMAIL: saul@theinspectiongroup.com
EMAIL: info@theinspectiongroup.com
WEBSITE: www.theinspectiongroup.com

UPCS inspection services; HOS inspection services; UPSC training; UPSC and HOS inspection software; REAC consulting; energy audits; physical needs assessments and utility allowance studies.

» Nan McKay & Associates Inc.
1810 Gillespie Way
Suite 202
El Cajon, CA 92020
PHONE: (800) 783-3100
CONTACT: Ms. Angela Cao
EMAIL: eframpton@nanmckay.com
WEBSITE: www.nanmckay.com

With more than 35 years of experience serving housing authorities across the nation, Nan McKay & Associates (NMA) is widely known as the gold standard for performance excellence in the public housing and affordable housing industry. Founded in 1980, the woman-owned company is the industry leader in providing professional services to public housing agencies, with offices in San Diego, Chicago and Miami.

National Association of Housing and Redevelopment Officials
630 I St. NW
Washington, DC 20001
PHONE: (202) 289-3500
EMAIL: nahro@nahro.org
WEBSITE: www.nahro.org

The National Association of Housing and Redevelopment Officials (NAHRO) is the leading housing and community development advocate for the provision of adequate and affordable housing and strong, viable communities for all Americans, particularly those with low- and moderate-incomes. NAHRO offers its members a wide range of services including advocacy efforts, conferences, seminars, e-learnings and e-briefings, on-site training and technical service, certification, publications and more.

» Nelrod Company
3109 Lubbock Ave.
Fort Worth, TX 76109
PHONE: (817) 922-9000
CONTACT: Jeremy Spence
EMAIL: spencej@nelrod.com
EMAIL: info@nelrod.com
WEBSITE: www.nelrod.com

The Nelrod Company is a training and consulting company that assists agencies with such services as energy audits, physical needs assessments, utility allowance studies, rent calculations, fair housing trainings and much more.

WATER EFFICIENCY SERVICES

» Navien
8417 Angler’s Club
Cicero, NY 13039
PHONE: (315) 559-8504
FAX: (949) 420-0460
CONTACT: Mr. Jeffrey Oliver
EMAIL: Jeffrey.oliver@navien.com
WEBSITE: www.navien.com

We manufacture condensing tankless water heaters, condensing combi- boilers and condensing boilers.
Lansing Housing Products Inc.
P.O. Box 385
331 N. Platt St.
Lansing, IA 52151
PHONE: (563) 538-4224
CONTACT: Dave Monserud
EMAIL: dave@lansinghp.net
WEBSITE: www.lansingHP.net

Lansing Housing Products is a U.S. manufacturer of heavy duty security screen doors, security storm doors, safety screens, and security screens. We have a wide range of steel doors with features to reinforce the door’s strength at an affordable price. Custom manufactured to withstand the use and abuse associated with being installed on multifamily housing. Keep intruders out and kids in with our robust Tough Tek Metals® Screens, designed to lower maintenance costs while increasing security. We pride ourselves on our ability to provide excellent customer service, quality, attractive and innovative products.

RUSCO Manufacturing Inc.
180 Willmott St.
P.O. Box 668
Cobourg, ON K9A 4R5
PHONE: (800) 787-2620
CONTACT: Robert Young
EMAIL: sales@ruscomfg.com
WEBSITE: www.ruscomfg.com

Rusco Manufacturing Inc. has been supplying to public housing for over 80 years. Our strength is steel, and we manufacture steel and aluminum screen doors, storm doors, steel and aluminum security screens. We manufacture one of the strongest and most energy-efficient insulated entrance doors for new construction or replacement in public housing.

LDG Development
1469 S. Fourth St.
Louisville, KY 40208
PHONE: (502) 638-0534
WEBSITE: ldgdevelopment.com

LDG Development is an award-winning multifamily housing developer that has created almost 10,000 units of affordable housing for active seniors and families who have sacrificed income for service. Headquartered in Louisville, Kentucky, LDG prides itself on providing high-quality, first-class housing for the residents and communities it serves. LDG has developments in eight states including Texas, Kentucky, Georgia and Louisiana and, in 2017, was identified as the country’s top developer of affordable housing.

StoveTop FireStop
200 Greenleaf St.
Fort Worth, TX 76107
PHONE: (817) 872-1500
CONTACT: Carter Shackelford
EMAIL: cshackelford@stfs.com
WEBSITE: www.stovetopfirestop.com

StoveTop FireStop is the brand to trust for automatic cooking fire suppression in residential kitchens. Our products have been successfully suppressing unattended cooking fires since 1972. Simply hang our easy-to-install units directly above your stove, and if a fire occurs, STFS takes care of the rest. Save lives, save money, save properties. Trust the original.